

Exhibit B

**to the Ad Hoc Group of Non-Consenting Noteholders' Letter to The Honorable
Craig T. Goldblatt from Aaron L. Renenger regarding Discovery Disputes**

UNITED STATES BANKRUPTCY COURT
DISTRICT OF DELAWARE

IN RE:) Case No. 15-11357 (CSS)
MOLYCORP, INC, *et al.*,) Chapter 11
Debtors.) Courtroom No. 6
824 Market Street
Wilmington, Delaware 19801
August 17, 2015
1:00 P.M.

TRANSCRIPT OF HEARING
BEFORE HONORABLE CHRISTOPHER S. SONTCHI
UNITED STATES BANKRUPTCY JUDGE

APPEARANCES:

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1 THE CLERK: All rise.

2 THE COURT: Please be seated.

3 MR. MORTON: Good afternoon, Your Honor.

4 THE COURT: Good afternoon.

5 MR. MORTON: For the record, Edmon Morton from
6 Young Conaway Stargatt & Taylor on behalf of the Debtors and
7 Debtors in possession. Turning to the second amended agenda
8 that was filed late morning or early afternoon; and the
9 purpose of that was to present a revised exhibit that the
10 Committee filed with respect to Miller Buckfire retention
11 application. I don't know if that's made its way to Your
12 Honor.

13 THE COURT: Yeah I have it.

14 MR. MORTON: Thank you, Your Honor. Item number
15 one on the agenda has been adjourned on consent. Items
16 numbers two through seven have already been disposed of by
17 Your Honor, so that takes us to the matters going forward
18 section at item eight.

19 Your Honor, items eight through 11 have a common
20 initial theme as they were subject to an omnibus objection by
21 the U.S. Trustee. Our thought was that perhaps we could go
22 ahead and dispense with that argument up front and then
23 switch to some of the more specific comments on the Miller
24 Buckfire retention if that's acceptable.

25 THE COURT: Fine.

1 MR. MORTON: Your Honor, again, --

2 THE COURT: Mr. Despins?

3 MR. DESPINS: Two seconds, Your Honor; I
4 apologize. But we had discussed with counsel from Jones Day
5 making a broad representation applying to all estate
6 professionals. And I am going to miss some, but it certainly
7 includes Jones Day, Paul Hastings, Ashby & Geddes, Young
8 Conaway, I apologize; at least, to cover what we call the
9 Baker BOPS issue.

10 And I'm sure you're aware of this, but that
11 Supreme Court decision ruled, you know, I forget, a couple
12 months ago regarding the reimbursement fees by the estate
13 when there's a challenge. Since then the issue addressing
14 that is percolating I'm not sure in your Court yet, but it's
15 certainly in front of Judge Carey and Judge Walrath. And
16 what we've discussed with the U.S. Trustee is just putting on
17 the record a placeholder so we don't spend estate resources
18 debating the issue. We'll let the others essentially knock
19 themselves out on that issue.

20 And then if it's ever resolved in the favor of
21 professionals we would come back to Your Honor and, of
22 course, you would decide what you want to do with it. But
23 estate professionals would not be faced with an argument that
24 you waited or you didn't raise that earlier. So that's the
25 only reason why I'm speaking at this time; discussed this

1 with counsel for the U.S. Trustee. He was agreeable to that.
2 And also, I believe, Jones Day was agreeable to that. That's
3 the sole purpose of my intervention at this time.

4 THE COURT: Obviously, that will be completely
5 without prejudice to my decision on the merits regardless of
6 how my colleagues play out.

7 MR. DESPINS: Absolutely, Your Honor.

8 THE COURT: Yes.

9 MR. BUCHBINDER: Good afternoon, Your Honor, Dave
10 Buchbinder on behalf of the United States Trustee. Just to
11 clarify the record a little bit on a claim made by Mr.
12 Despins. We have agreed that the issue is not before the
13 Court today and shouldn't be raised at a later date in the
14 cases without prejudice to the parties to raise the various
15 issues. No one is in agreeing to be bound by the decision of
16 any other Court. And I will confirm that the matter is being
17 held by Judge Walrath right now. There were arguments that
18 were made before Judge Carey this morning in the Baha Mar
19 case and he sent a briefing schedule for additional briefs on
20 that matter.

21 THE COURT: The only Court I'm going to take issue
22 with you saying I'm not bound by it is the Supreme Court.

23 MR. BUCHBINDER: Yes, Your Honor.

24 THE COURT: I'm going to follow their direction.

25 MR. BUCHBINDER: You're not bound by the decisions

1 of the other Judges in this District.

2 THE COURT: Correct.

3 MR. MORTON: Everyone seems to have a boss, Your
4 Honor. Well turning then from that and I certainly
5 appreciate Mr. Despina's clarification on that point. Turning
6 from that and we'll try to dispense with this in fairly short
7 order, but I'm going to address the omnibus objection that
8 was filed by the U.S. Trustee on behalf of the four
9 pertaining to state professionals with respect to the
10 evergreen retainer request.

11 I know this is subject matter that Your Honor is
12 more than familiar with so I'm not going to delay or spend
13 any time on the background of it. But suffice it to say the
14 objection that was filed by the U.S. Trustee doesn't actually
15 take issue with the first four of the in Silco factors, so I
16 won't spend a ton of time on those except to say that I think
17 our reply sets out they are common in the marketplace. We
18 cited a string of orders where they've been approved fairly
19 recently by all of the Judges in this jurisdiction.
20 Certainly, the relationship between the parties is an item
21 that's not in legitimate contest. This is a multibillion
22 dollar company whose very capable of negotiating on its own
23 behalf with respect to its professionals.

24 With respect to whether is in the best interest, I
25 think it's important to note for the record that all

1 professionals have been performing at a fair expedited level
2 to serve the estate and no party in interest has raised any
3 issue with the appropriateness of retaining of the
4 professionals that are subject to the evergreen retainer
5 request. And, indeed, that bleeds into the fourth factor
6 which is the lack of creditor opposition.

7 There is a complete lack of creditor opposition to
8 this feature of the retentions at issue. And, Your Honor, I
9 would actually state before I move onto the factor that was
10 taken issue with by the U.S. Trustee that actually if you
11 agree to give any of these factors fairly enhanced weight, I
12 would submit that perhaps creditor opposition is the
13 paramount factor.

14 And the reason would be that if there are issues
15 buried beneath the surface on some of these other points, it
16 is either the secured creditors or the unsecured creditors
17 who would be the parties to actually know and bring those to
18 Your Honor's attention; for instance if by holding the
19 retainers you were somehow inappropriately constricting the
20 Debtors' liquidity or if there had been some kind of
21 inappropriate and undue exertion of forced prior petition
22 date by some of the professionals. That's something that
23 creditors would be in a position to know and bring to Your
24 Honor's attention.

25 But turning to the fifth factor that was cited by

1 the U.S. Trustee as the one that they believed was the most
2 informative; we're certainly not going to hide the ball.
3 Clearly, Your Honor has entered an interim compensation order
4 in this case as you do in almost every case. And there is a
5 carve out here that is for the benefit of all the state
6 professionals. And it is one that was heavily negotiated
7 with the Creditors Committee and with the Debtors'
8 professionals and the lenders.

9 And so I'm certainly not going to stand here and
10 say that we believe we negotiated an inappropriate carve out.
11 At the same time, the U.S. Trustee, as we said in our reply,
12 the U.S. Trustee seems to think that that's the end of the
13 inquiry. And I believe that really this factor has more
14 weight when those are absent, because they further justify
15 those. But the mere fact that you have a carve out in a cash
16 collateral or a DIP order and the mere fact that you have an
17 interim compensation procedures order in place is something
18 that's true in every case.

19 So if that were going to be the factor that you
20 could use to disregard evergreen retainers then they would
21 cease to exist if that sole factor alone was going to be what
22 would push them aside. And, Your Honor, I think the reason
23 that they're appropriate, notwithstanding these risk
24 minimization factors, is that as several other Judges have
25 observed as well these actually enhance the disinterestedness

1 of the professional. The further removed they are from
2 having direct economic skin in various strategy decisions,
3 the better equipped they are to deliver disbursement advice.

4 And so as a result it is a little bit curious
5 sometimes when the U.S. Trustee pushes back on this because
6 if the creditors aren't saying that it's somehow an
7 inappropriate economic arrangement, it seems that the
8 existence of these types of retainers would only serve to
9 further enhance our disinterestedness. And I'll address just
10 very briefly, Your Honor, one final point and then obviously
11 if there's a need for rebuttal, I'll stand back up.

12 But one final point that I want to make clear, it
13 wasn't argued expressly in the reply that was filed by the
14 U.S. Trustee, but it was what the U.S. Trustee argued in
15 Silco. And that is that somehow the reason that these are
16 something to be, at least, moderately disfavored is because
17 it puts retained professionals on a different footing than
18 other administrative creditors. And I would just submit very
19 briefly that that is incorrect for two reasons.

20 The first is I'm unaware of any motion that was
21 filed in this case or any other case that requires
22 prepetition administrative creditors to burn off any security
23 deposits that they have. Whatever they have, they have, and
24 they'll continue to submit invoices in the ordinary course.
25 Obviously, they need relief from the Court before they can do

1 things like set off prepetition debts against those security
2 deposits. And that's and certainly we would have the same
3 restriction. But with respect to purely the fact that a
4 security retainer or a deposit, as the analogy would be for a
5 general admin creditor to exist, is nothing remarkable. And
6 it either exists or it doesn't based upon the prepetition
7 negotiations among the parties, as it does here.

8 The second is and, again I don't want anyone to
9 start you know getting out violins for the retained
10 professionals. It's tried and true practice that has been
11 out there for years, but we are in a different footing. And
12 it's actually at this advantageous footing relative to other
13 admin creditors as far as the procedures and manners by which
14 we can get paid and [indiscernible] by which we can withdraw.
15 And that is that you know I have to go through, as do all the
16 other retained professionals, a full blown fee process. Your
17 Honor has to review the fees. A fee examiner will review the
18 fees. It has to go out on notice to other parties. I can't
19 simply submit an invoice and have it paid according to
20 whatever the terms were that existed prior to the petition
21 date.

22 And, again, as I said I'm not asking for the Court
23 to have sympathy for the professionals in that regard.
24 That's a product of the Bankruptcy Code and, frankly, the
25 interim compensation procedures order makes it even less

1 onerous than it would be if the Bankruptcy Court would just
2 operate it proper. But all that's a long way of saying that
3 I do believe there is a disparate position relative to
4 retained professionals and other admin creditors and that's
5 one of the negatives.

6 So the idea that we have a very common prepetition
7 negotiated evergreen retainer as a further way to buttress
8 the potential downside of these cases, we respectfully submit
9 is appropriate. Unless Your Honor has any questions for me I
10 will yield the podium and then reserve my right for a brief
11 rebuttal.

12 THE COURT: I don't have any questions.

13 MR. BUCHBINDER: Good afternoon, Your Honor, Dave
14 Buchbinder on behalf of the United States Trustee. It is not
15 contrary to counsel's assertions. It is not the common
16 practice in this District for counsel to obtain approval of
17 evergreen retainers. It may be a somewhat common practice to
18 request them but in many cases the request is withdrawn. In
19 some cases where it's opposed it's not approved.

20 Where the Courts have generally approved evergreen
21 retainers are in cases like Silco that can be referred to as
22 melting ice cubes where the Debtor comes into Court in tough
23 situation either a retail case that intermediate going out of
24 business sale or something similar where the Debtor is
25 falling apart. But in a case where there are ample

1 protections for the payment of professional fees evergreen
2 retainers are disfavored. In fact, counsel in Delaware often
3 forget how lucky they are to be in Delaware, because in most
4 other Districts there is no such thing as an interim
5 compensation order and counsel and all of those places get to
6 follow the Bankruptcy Code and can apply for their fees not
7 more than once every four months; not every month to receive
8 80% of the fees and full reimbursement of costs.

9 That aside, the most important factor in Silco
10 because the first four are generally easy to apply in any
11 case, it's what protections do the professionals need to
12 protect their payment of fees. And that's what Judge Carey
13 described in Silco as risk minimizing devices and how many do
14 we have present in a particular case.

15 In this case, the collective retainers reported by
16 counsel in the various retention applications exceed a little
17 over \$2 million dollars. Granting the evergreen retainer
18 request would tie up for the course of this case \$2 million
19 dollars on an ongoing basis. And we've heard lots of
20 testimony in connection with the DIP dispute that the Debtor
21 could be on a thin margin at times in this case, so we have a
22 reason to not want to tie up \$2 million dollars in evergreen
23 retainers.

24 But what other risk minimizing devices exist here
25 besides the substantial prepetition retainers. We have an

1 interim compensation order as I noted which generally pays
2 80% of all the fees incurred on a monthly basis and a 100% of
3 all the costs. We have in connection with the significant DIP
4 financing dispute the Committee was able to negotiate a carve
5 out of \$4 million dollars in the event of a default that
6 would apply to all professionals.

7 And we have a unique factor in this case where
8 unlike and in Silco or a retailer that needs to have
9 immediate gov sales we have the relatively rare occurrence of
10 a fight not about the terms of the DIP loan but about who
11 even gets to make the DIP loan. We had a fight about who the
12 lender gets to be. So we have ample risk minimizing devices
13 present in this case to satisfy the professionals. We have
14 no objection to them drawing down upon their retainers until
15 they're used up, but we do have issue with \$2 million dollars
16 being tied up in this case indefinitely because there appear
17 to be plenty of other protections to protect the
18 professionals in this case not the least of which was the
19 testimony that seems to clearly establish that all
20 administrative expenses will be paid in this case and that
21 the secured lenders will be paid in full in this case. Thank
22 you, Your Honor.

23 THE COURT: Thank you. Mr. Morton.

24 MR. MORTON: Thank you, Your Honor, if I could
25 just respond with two points. The first is just a note as is

1 outlined in paragraph two of our reply. The number is not \$2
2 million dollars in the aggregate for professionals. Most of
3 those retainers were burned off in some form or fashion right
4 at the time of filing as is common in the practice. So we
5 actually have about an \$810,000 in the aggregate left. And
6 simply so that the record is clear that would equate to
7 \$400,000.00 for Jones Day, roughly \$100,000 for Jones
8 Conaway, \$10,000 for Miller Buckfire, and then AlixPartners
9 has a substantial remaining retainer which they have agreed
10 to reduce from I believe the balance is approximately \$900
11 now and they've agreed to reduce that to \$300,000.00 through
12 the course of the process so that their retainer will be more
13 in line with the size of the other professionals in the case.
14 So you are talking about a relatively insubstantial number on
15 the retainer size relative to the potential fees to be
16 incurred by the professionals on any given monthly basis.

17 The second is we certainly were in the position
18 where we had two different lender groups going back and forth
19 and trying to get the Court to approve their proposals as the
20 DIP proposals for the case, but that was then. I don't think
21 there's any retainers you know security retainers, carve
22 outs, etcetera are designed for what happens when the
23 financing breaks apart not what is happening the front end of
24 the case when everyone has grand plans for where it's going
25 to go. And certainly it's I'm not going to stand here and

1 try to argue from the podium if there's anything tenuous
2 about the posture of our cases right now. We're off and
3 running and trying to put together a reorganization that will
4 be maximizing for all. But merely because we've had two
5 groups trying to put in financing in front of the case does
6 not mean that we can count on either of those groups at the
7 time that we had the territory printed under default. So we
8 still maintain that the retainers particularly in reduced
9 amounts are appropriate; notwithstanding the protections that
10 are fairly standard in our industry as a whole.

11 And just to clarify one last point I always feel
12 lucky to be in Delaware.

13 THE COURT: Thank you. Well maybe not because I'm
14 going to sustain the objection.

15 MR. MORTON: Well thankfully everyone has made me
16 feel better about the other protections.

17 THE COURT: I am going to sustain the objection.
18 I believe that Mr. Buchbinder's correct that in connection
19 with the state professionals in a bankruptcy while evergreen
20 retainers are approved, they are not favored, and it is
21 decided on a case by case basis. And the overwhelming factor
22 is whether any additional sort of risk mitigation is required
23 to protect those professionals.

24 I don't give a lot of credence to the no creditor
25 opposition point on these types of issues. I think this is

1 particularly the purview of the office of the United States
2 Trustee and their input on retention issues, compensation
3 issues hold a lot of weight, perhaps more than they do in
4 other matters where you know the economics of a
5 reorganization plan are in place. And we're really talking
6 about creditor money. But I think it's important that the
7 Court give full weight to the Office of the U.S. Trustee on
8 these types of issues.

9 I also don't sort of really buy this carefully
10 were a good argument that estate professionals are somehow at
11 a disadvantage compared to other administrative expense
12 claimant. First of all, they're professionals so they have
13 professional duties that may put them in a disadvantage but
14 no different from any disadvantage that they would have in a
15 private instance. They're also in a unique position to
16 influence and monitor a case unlike other administrative
17 expense creditors. And they do have protections and the
18 protections really bleed into the fifth factor the risk
19 mitigation factor in this case.

20 They are specifically protected by the interim
21 compensation order which allows for the timely payment of
22 their fees and expenses even without Court approval on a
23 month to month basis subject, of course, to the interims and
24 final issues or, excuse me, final approvals by the Court.
25 But also the carve out which is in place and that is a unique

1 protection that other administrative expense creditors don't
2 have.

3 In addition in this case, there is a fully funded
4 budget that was not hardly negotiated, was negotiated
5 vigorously by the parties. And I think is more than adequate
6 to handle the [indiscernible] administrative expenses of
7 professionals. So even though it's "only \$810,000.00," I
8 still think it's a significant amount of money that is more
9 properly in the [indiscernible] of the estate. The
10 professionals here are protected by the carve out, the
11 interim compensation order, adequate and vigorous DIP
12 financing in place with an adequate budget, so I am going to
13 sustain the objection.

14 MR. MORTON: Thank you, Your Honor. I note that
15 this issue was specifically carved out of the order that you
16 previously entered on behalf of AlixPartners and Young
17 Conaway. So we'll work with the U.S. Trustee on an order that
18 puts this issue to bed for those two. I suspect unless Your
19 Honor has other questions about the Jones Day order that we
20 filed, this was the only issue that was hanging out there, so
21 we can probably interlineate something during the Miller
22 Buckfire portion of the hearing.

23 THE COURT: However you want to proceed is fine.

24 MR. MORTON: That's a fair point, Your Honor.
25 Maybe what we can do is we'll go ahead and enter the orders

1 today and then we'll work with the U.S. Trustee on an omnibus
2 order that denies this piece as to everybody if that's
3 acceptable.

4 THE COURT: That seems backwards.

5 MR. MORTON: Okay. We'll --

6 THE COURT: Let's do this because we're going to
7 have to deal with Miller Buckfire as well and we'll see what
8 happens with that. But let's just submit the orders under
9 certification of counsel; run them by Mr. Buchbinder and make
10 sure he's okay with them. I'm sure it won't be problematic
11 and that way you can submit them and get them approved in
12 short order. I'm sure you can have something to me by
13 tomorrow and I'll get them entered. Obviously, the
14 professionals want to know that they're retained so they can
15 work on more important things on behalf of the estate.

16 MR. MORTON: Certainly.

17 UNIDENTIFIED SPEAKER: Your Honor, does that mean
18 you don't want to hear anything further regarding the Jones
19 Day application. You're satisfied with what's been
20 submitted?

21 THE COURT: Yes I'm satisfied with all the
22 applications. The only open application at this point I
23 think is Miller Buckfire; the issue of the fee fee; excuse me
24 the financing fee.

25 MR. MORTON: Your Honor, and so what I would, what

1 we would propose to do there we know that you have another
2 hearing as well.

3 THE COURT: It's a status conference, so don't
4 worry about it.

5 MR. MORTON: Terrific. I think that since we do
6 have one witness to present as well certainly we're happy to
7 just proceed right to evidence and then do argument
8 thereafter. So if that's acceptable to Your Honor, the only
9 small hanging chat is if I may approach with the order
10 granting us leave to file our reply.

11 THE COURT: Oh yes. The objection is just
12 proceeding or do you want to make openings?

13 UNIDENTIFIED SPEAKER: Your Honor, the Debtors
14 would be happy proceeding directly to evidence without
15 openings.

16 MR. DESPINS: That's fine, Your Honor.

17 THE COURT: Okay.

18 MS. WEISGERBER: Your Honor, Erica Weisgerber on
19 behalf of Miller Buckfire from Debevoise & Plimpton. If Your
20 Honor has no further questions we'd like to call Alexander
21 Tracy to the stand.

22 ALEXANDER TRACY, MILLER BUCKFIRE WITNESS, SWORN

23 THE CLERK: Please state and spell your name for
24 the record.

25 MR. TRACY: Alexander Tracy; T-r-a-c-y.

Tracy - Direct

21

1 THE CLERK: Thank you.

2 DIRECT EXAMINATION

3 BY MS. WEISGERBER:

4 Q. Good afternoon, Mr. Tracy.

5 A. Good afternoon.

6 Q. Would you please state your name for the record?

7 A. Alexander Tracy.

8 Q. And where are you currently employed?

9 A. Miller Buckfire.

10 Q. What is Miller Buckfire?

11 A. Miller Buckfire is a restructuring focused investment
12 banking.

13 Q. And what is your position at Miller Buckfire?

14 A. I'm a managing director.

15 Q. Just generally as I know the Court has a lot of
16 background on your work on Miller Buckfire, can you generally
17 explain the nature of your work at the firm?

18 A. Sure. We advise corporate clients on restructuring,
19 financings, and mergers and acquisitions.

20 Q. And how long have you been employed at Miller Buckfire?

21 A. Since early 2006.

22 Q. Did you have any prior experience in the areas of
23 restructuring or reorganization prior to joining Miller
24 Buckfire?

25 A. Yes I worked at Channig Capital Partners from 2002 to

1 2006.

2 Q. Mr. Tracy, was Miller Buckfire engaged by the Debtors in
3 this matter?

4 A. Yes, we were.

5 Q. Did Miller Buckfire and the Debtors enter into an
6 engagement letter in connection with Miller Buckfire's
7 engagement?

8 A. Yes, we did.

9 MS. WEISGERBER: Your Honor, I'd like to mark
10 Exhibit 1 for identification.

11 THE COURT: Yes. No clerk today. I'm sorry what
12 did we identify this as?

13 MS. WEISGERBER: Miller Buckfire Exhibit 1.

14 THE COURT: Miller Buckfire 1.

15 [Exhibit 1 Engagement Letter marked for identification]

16 BY MS. WEISGERBER:

17 Q. Mr. Tracy, do you recognize this document?

18 A. Yes, I do.

19 Q. Is this a copy of the engagement letter entered into
20 between Miller Buckfire and Molycorp in May 2015?

21 A. Yes, it is.

22 MS. WEISGERBER: Your Honor, I'd like to move this
23 document Exhibit 1 Miller Buckfire into evidence.

24 THE COURT: Any objection?

25 MR. DESPINS: Two seconds, Your Honor. No

1 objections, Your Honor.

2 THE COURT: All right it's admitted without
3 objection.

4 [Exhibit 1 Engagement Letter received into evidence]

5 BY MS. WEISGERBERG:

6 Q. Mr. Tracy, were there negotiations between Miller
7 Buckfire and the Debtors over the terms of this engagement?

8 A. Yes, there were.

9 Q. Were you involved in the negotiation of this engagement?

10 A. Yes, I was.

11 Q. With whom was Miller Buckfire primarily negotiating?

12 A. Primarily Kevin Johnson, the company's general counsel.

13 Q. Did the negotiations with Molycorp result in any material
14 reductions to the fees initially sought by Miller Buckfire?

15 A. Yes, it did. It resulted in significant crediting of the
16 monthly fees against the restructuring fee. It resulted in a
17 reduction of the restructuring fee from 62½ basis points to
18 50 basis points as well as a \$7 million dollar cap on the
19 restructuring fee. It also resulted in a \$7 million dollar
20 cap on a relevant sale fee, and it resulted in a \$10 million
21 dollar cap in any financing fees.

22 Q. Did you enter into a signed engagement letter with
23 Molycorp after completing the negotiations?

24 A. Yes, we did.

25 Q. Mr. Tracy, have you been involved in negotiations for

1 other representations in the past?

2 A. Yes, I have.

3 Q. How would you characterize these negotiations with
4 Molycorp as compared to those prior negotiations, other
5 firms?

6 A. The negotiations on this assignment were extensive. From
7 a time standpoint I'd say it was comparable to negotiations
8 on other engagement letters. But the company certainly had
9 specific areas where they were they particularly rigid
10 predominately focused on placing caps in order to contain any
11 potential fees, and they were particularly resistant on
12 anything other than 100% crediting on the monthlies.

13 Q. Mr. Tracy, can you give us an overview of the fee
14 structure that Miller Buckfire and the Debtors ultimately
15 agreed upon?

16 A. Sure, the fee structure in this letter is a \$175,000 per
17 month, 100% credited against restructuring fees, 50 basis
18 points on debt restructure up to a \$7 million dollar cap, 1%
19 of any sale fees up to a \$7 million dollar cap and then 1%,
20 3%, and 5% respectively for senior debts, subordinated debt,
21 and equity subject to a \$10 million dollar cap.

22 Q. Was each of those components critical to Miller
23 Buckfire's acceptance of this engagement?

24 A. Yes, they were.

25 Q. Can you provide a brief description of the types of

1 consideration that go into determining the type and amount of
2 fees that Miller Buckfire will agree to in any given
3 engagement?

4 A. Well we typically look at it as a percentage of debt,
5 prepetition debt. We also consider the complexity of the
6 case, the amount of work that would likely be required, the
7 potential for various services such as M&A or financing
8 services.

9 Q. Are you generally familiar with the fee practices of
10 other investment banks that do restructuring work?

11 A. Yes, I am.

12 Q. How are you familiar with the fee practices of other
13 banks?

14 A. From negotiating with other banks on assignments such as
15 these from reviewing fee comps and from other negotiations
16 and discussions.

17 Q. Mr. Tracy, do you typically look at data regarding fees
18 charged by similar advisors in other cases when you are
19 negotiating a new engagement for Miller Buckfire?

20 A. Yes, we do.

21 Q. Did you look at that sort of market fee information prior
22 to negotiating with MolyCorp?

23 A. Yes, we did.

24 Q. Did you also examine market base fee information while
25 preparing Miller Buckfire's response to the limited

1 objections of the Committee in this matter?

2 A. Yes we did.

3 Q. Did Miller Buckfire prepare an analysis of fee
4 comparables in connection with its response to the limited
5 objections of the Committee?

6 A. Yes, we did.

7 MS. WEISGERBER: Your Honor, I'd like to mark
8 Miller Buckfire Exhibit 2 for identification please.

9 BY MR. WEISGERBER:

10 Q. Mr. Tracy, are you familiar with this document?

11 A. Yes, I am.

12 Q. Was this document prepared by Miller Buckfire?

13 A. Yes, it t was.

14 Q. Was this document prepared under your supervision?

15 A. Yes, it was.

16 Q. What does this document represent in general terms?

17 A. This is a set of fee comps that are applicable to
18 Molycorp.

19 Q. Can you explain how these comps were selected?

20 A. Sure. We keep a data base of fee comps and transactions
21 that we're aware of in the market. We actually have an
22 analyst, an associate responsible for preparing that and
23 maintaining all that public information. We then query that
24 data base to find a set of comps in this case that had a
25 billion to \$2.5 billion of debt ranging back to the beginning

1 of 2012 that were approved in Court.

2 Q. Mr. Tracy, what was Miller Buckfire's basis for selecting
3 the \$1 billion to \$2.5 billion bringing for prepetition debt
4 for this analysis?

5 A. We selected a range around the amount of Molycorp
6 prepetition debt of \$1.7 billion that weighted equally on
7 either side.

8 Q. And how did Miller Buckfire define prepetition debt for
9 purposes of determining the amount of prepetition debt in
10 each of these other cases?

11 A. It's funded debt to exclude trade, environmental, pension
12 and OPEB basically funded debt.

13 Q. And why were items like trade debt, and pension and OPEB
14 obligations excluded?

15 A. Well trade, for instance, accounts payable we don't view
16 that as appropriate for including in the amount of
17 prepetition debt; same with environmental and pension and
18 OPEB. We're focused on the amount of debt that was actually
19 lent to the company.

20 Q. And what was Miller Buckfire's basis for examining cases
21 from the last three and a half years back to January 1, 2012?

22 A. Well we focused on the most recent data set that's
23 available as the market moves over time. So going back to
24 the beginning of 2012 gave us sufficient data points that we
25 believed it was sufficiently relevant.

1 Q. Once you had compiled that set of cases back through
2 January 1, 2012 within the \$1 billion to \$2.5 billion dollar
3 prepetition debt range did you remove any cases from that set
4 based on outliers that might have distinguishing
5 characteristics or the like?

6 A. No, we did not.

7 Q. Mr. Tracy, can you please provide a very brief
8 description walking us through each of the columns contained
9 in this chart?

10 A. Sure. Starting on the left hand side --

11 MR. DESPINS: Your Honor, sorry to interrupt you.
12 I don't think this exhibit has been admitted to evidence or
13 there's been a motion to admit into evidence and I don't know
14 if there's an intention to do that.

15 MS. WEISGERBER: Yes.

16 MR. DESPINS: Later or?

17 MS. WEISGERBER: Your Honor, I'd like to move
18 Exhibit 2 into evidence.

19 THE COURT: Okay.

20 MR. DESPINS: And our point on that, Your Honor,
21 is that there are source documents of this which are Court
22 documents, the Court orders. We provided all of those to the
23 Court so that I don't, you know, there's no expertise that
24 attaches to this in a sense that this is just reading
25 documents the same way that other people can. What I'm

1 really addressing here is that we have our chart as well
2 which is based on similar orders. And so I have no
3 objections to this chart, but it's with the understanding
4 that there's no expertise that attaches to this chart other
5 than at the end where there's an effort made to try to
6 compare to their fees and using a median and etcetera. But
7 other than that, this is just the --

8 THE COURT: Summary.

9 MR. DESPINS: Summary.

10 MS. WEISGERBER: And, Your Honor, I believe we'd
11 submit this as a summary that's admissible under Rule 1006.
12 It's based on publicly available information. We made those
13 materials available prior to this hearing. No one requested
14 the underlying materials but they are all items that the
15 Court can take judicial notice of.

16 MR. DESPINS: That's fine, Your Honor, on that
17 basis.

18 THE COURT: All right, it's admitted.

19 [Miller Buckfire Exhibit #2 received into evidence]

20 BY MS. WEISGERBER:

21 Q. Mr. Tracy, can you please walk us through each of the
22 columns very briefly explaining what each column represents
23 in this chart?

24 A. Sure. On the left hand side is the company's name as
25 well as the date of filing and their advisor. The next

1 column over lists the prepetition debt as described. The
2 third column is the monthly fee in dollar terms. Fourth
3 column monthly crediting on a percentage basis over a 12
4 month period. The next column is the restructuring fee on a
5 percentage basis that being a restructuring fee as a percent
6 or prepetition debt. The column after that includes monthly
7 fees in addition to the restructuring fees that captures
8 potential crediting. The next section includes the financing
9 fees per DIP senior liens subordinate and equity. And then
10 the last section includes any limitations around those
11 financing fees which include caps and crediting.

12 Q. Mr. Tracy, I'd like to focus for a moment on the monthly
13 crediting column. The notes to the chart for this column
14 which is note four on page 3 of Miller Buckfire Exhibit 2
15 states that this column represents effective crediting
16 percentage assuming an illustrative 12-month retention for
17 comparison purposes. Can you explain what that means?

18 A. Sure. Any time we do these fee comps we look at the
19 monthly crediting and look at these fees on a 12-month basis
20 in order to make the comparison across different comps,
21 apples to apples, so that's the primary reason why we have
22 done this here.

23 Q. And can you explain for the Court why a 12-month
24 retention was selected specifically here?

25 A. Well it was specifically it was selected because this is

1 the way that we have always done it in terms of looking at
2 comps and looking at monthly crediting related to them. And
3 it also is reflective of the fact that companies or banks
4 don't actually know how long the case will actually take when
5 they're negotiating these letters. But we've done it to make
6 them comparable to one another, as well as our proposed fee
7 structure here. And in this case it is also relevant in that
8 you know the likely time from when we were initially engaged
9 based upon the maturity date of the DIP would be 12 to 13
10 months.

11 Q. Turning to the restructuring fee column, I note that the
12 restructuring fee in each comparable case is expressed as a
13 percentage rather than an absolute number. Can you explain
14 why?

15 A. Again, also to make it comparable across the set such
16 that you can look at the restructuring fee relative to
17 prepetition debt instead of looking at the absolute dollar
18 which doesn't give you as good of a sense in the context.

19 Q. Mr. Tracy, what sources of information were used to
20 obtain the numbers that are represented in this chart?

21 A. As I mentioned we used our fee data base which we keep
22 current and that information comes from you know publicly
23 available filings, news releases, press reports, other
24 information that we then include in our data base when we
25 update it.

1 Q. Is this information maintained by Miller Buckfire in the
2 regular course of is business?

3 A. Yes, it is.

4 Q. And I believe you've mentioned this, does Miller Buckfire
5 update its data base when new information becomes available?

6 A. Yes, we do.

7 Q. Next, Mr. Tracy, I'd like to direct your attention to the
8 bottom of page 2 of Miller Buckfire Exhibit 2. Can you
9 describe in general terms what the information in the
10 outlined box titled Summary Statistics represents?

11 A. Sure, it highlights the mean and median, as well as the
12 high and low out of the data set in the material above for
13 monthly fee amounts, credit percentages, restructuring fee
14 percentages, restructuring and monthly as a percent of total
15 prepetition debt, as well as financing fee percentages.

16 Q. Below that the bottom row of the chart on page 2 says
17 Molycorp, what does that row of the chart represents?

18 A. That represents the engagement letter that you provided
19 as of May 4th and the economics of that letter.

20 Q. Do these two sets of information allow one to compare the
21 engagement terms in Molycorp to the engagement terms of
22 advisors and various other comparable cases?

23 A. Yes, they do.

24 Q. Is any particular column in this chart the most
25 appropriate for comparing prior restructurings with the terms

1 in the Molycorp matter?

2 A. No I wouldn't pick out one. I think they're all relevant
3 and applicable.

4 Q. So no one column is more important than the others?

5 A. No.

6 Q. Now I'd like to specifically discuss financing, Mr.

7 Tracy. Can you explain generally what a financing fee is?

8 A. Sure. It's a fee charged by a bank for raising capital
9 set as a percentage of the amount that's raised.

10 Q. In your experience do fee structures or investment
11 bankers ever include limitations on financing fees?

12 A. Yes, they do.

13 Q. Can you explain what types of limitations might be
14 included?

15 A. In some cases there could be a fee cap as we have here in
16 Molycorp. In other cases there are crediting either for
17 existing creditors or for parties generally. And other cases
18 there's no creditors.

19 Q. I'd like to discuss each of those types of limitations in
20 a bit more detail. What is a financing fee cap?

21 A. A financing fee cap sets a ceiling on the amount that a
22 bank could earn in connection with a capital raised such that
23 if the amount of debt and/or equity raised multiplied by the
24 percentage fee exceeds a certain level it will be capped at
25 that level and won't exceed it.

1 Q. And does the Miller Buckfire engagement here have a
2 financing fee cap?

3 A. Yes, it does.

4 Q. What is that cap?

5 A. \$10 million.

6 Q. Turning back to Exhibit 2 the comparables chart prepared
7 by Miller Buckfire. Does the chart include information
8 regarding whether there is a financing fee cap in comparable
9 cases?

10 A. Yes, it does.

11 Q. How many of the engagements that Miller Buckfire examined
12 in this chart have financing fee caps?

13 A. In this case there are two out of the nine.

14 Q. To your knowledge, Mr. Tracy, without a financing fee cap
15 how high can financing fees be?

16 A. Well without a cap they can be unlimited. They can be
17 unlimited to the extent that there's no cap. It depends on
18 the amount of capital that's raised.

19 Q. Are you aware of any cases with particularly high
20 financing fees resulting from not having a financing fee cap?

21 A. There were two so Visteon was cited in the Committee's
22 objection. That was one where there was a crediting but no
23 cap and I believe that was \$68 or \$69 million that was then
24 settled for 52. And then in our data base there's
25 LightSquared which, again, I believe that there was no cap

1 but a crediting mechanism. That fee resulted in I think it
2 was north of \$60 million and then it was settled for \$32.5
3 million.

4 Q. The second type of financing fee limitation that I
5 believe you spoke about was fee reductions for financing from
6 existing creditors or stakeholders. Can you explain how that
7 type of limitation works?

8 A. Sure. If existing creditors or equity holders or other
9 participants in the capital structures are the ones providing
10 financing then there would be a credit against the
11 restructuring transaction fee for the amount that they have
12 provided.

13 Q. In your experience are fee reductions for financing from
14 existing stakeholders common in investment banker retention
15 agreements?

16 A. I would say in some cases they are present and in some
17 cases they're not.

18 Q. Does the Miller Buckfire engagement letter contain a fee
19 reduction for financing from existing stakeholders?

20 A. No, it does not.

21 Q. Mr. Tracy, on this note I'd like to ask you a bit about
22 the financing process to date in the Molycorp matter. Was
23 Miller Buckfire involved in the process by which the Debtors
24 secured financing for these cases?

25 A. Yes, we were.

1 Q. And did the Debtors, in fact, secure DIP financing?

2 A. Yes, they did.

3 Q. Was the DIP financing secured from existing creditors?

4 A. Yes, it was ultimately provided by Oak Tree.

5 Q. Can you explain Miller Buckfire's involvement in that
6 process?

7 A. Sure. We were involved from the beginning in preparing
8 materials to begin to market the DIP financing. We helped
9 the company structure the financing in terms of what it would
10 look like. We put together a list of third parties to go out
11 to. We ultimately went out to 35 parties; 29 outside of the
12 capital structure. We ran a wholesome third party process
13 including management presentations. We received indications
14 of interest, provision of due diligence, and negotiations
15 with various parties.

16 We also from April/May timeframe began negotiating with
17 the secured noteholders on a DIP that they would be willing
18 to provide. We negotiated over many months with them. And
19 then when Oak Tree ultimately provided us a proposal which we
20 had requested on multiple occasions, shortly prior to filing
21 we ran a process over that weekend negotiating between the
22 secured noteholders and Oak Tree, updating the management
23 team, restructuring committee and the board. Helped them
24 evaluate what decisions to make with regard to that. And
25 subsequent to the initial first day hearing and prior to the

1 second hearing, we also ran another process between the tens
2 and Oak Tree to obtain the best possible financing.

3 And then we did that a third time between the second
4 hearing and the final DIP hearing which we spent significant
5 time negotiating between the parties to optimize the terms
6 both from an economic standpoint, from a case flexibility
7 standpoint, from a structural standpoint.

8 Q. Was Miller Buckfire involved in any Court proceedings
9 relating to the financing?

10 A. Yes, we were. We were involved in, we were present at
11 all three, helped the company prepare for all three and we
12 provided testimony on two occasions.

13 Q. Mr. Tracy, the third type of financing fee limitation I
14 believe that you mentioned was crediting financing fees
15 generally against other fees, is that correct?

16 A. Yes that's correct.

17 Q. And can you explain what you mean by that type of
18 arrangement?

19 A. The same crediting mechanism as described for existing
20 capital structure investors except its provided generally.
21 So in other words, if we raised financing some portion of
22 that financing would be credited against a restructuring fee.

23 Q. Does the Miller Buckfire engagement letter in this matter
24 involve a general crediting provision?

25 A. No, it does not.

1 Q. Why not?

2 A. Well as part of the negotiations with the company as I
3 mentioned they were insistent upon 100% crediting of the
4 monthlies and they were also very focused on having caps on
5 all of the fees. And as part of that negotiation when we
6 signed the original letter, we agreed to the 100% monthly
7 crediting against the restructuring fee with the agreement
8 that the company would agree, which they did in that letter,
9 that we would not be crediting our financing fees against the
10 restructuring fees as well.

11 Q. Mr. Tracy, in your experience what types of consideration
12 might go into determining whether Miller Buckfire would agree
13 to a provision generally crediting financing fees against
14 other fees in a retention?

15 A. Well I think it depends on the overall economics that are
16 being negotiated. We try and be flexible. Many of our
17 clients have different views as to things that are important
18 to them and we try and accommodate them accordingly. From
19 our perspective the amount of debt is used as a benchmark in
20 the standard across the industry. We also try and evaluate
21 the complexity of the assignment, the amount of work that
22 will be required and the services that will be required.

23 Q. Turning away from the financing fee focus I believe you
24 mentioned earlier that there is crediting of Miller
25 Buckfire's monthly fees in the engagement fee structure, is

1 that correct?

2 A. Yes, that's correct.

3 Q. Can you explain how that works?

4 A. Sure, the monthly fees that are earned will reduce a
5 100%, will reduce the restructuring fee that we earn by a
6 100% of the amount paid under the monthlies.

7 Q. In your experience, Mr. Tracy, is 100% crediting of
8 monthly fees against restructuring or sale transaction fees
9 common in investment bank of retention agreements?

10 A. No. That level of crediting is uncommon and, in fact, I
11 had not seen another letter where there's been a 100%
12 crediting of all monthly fees.

13 Q. And turning back to Miller Buckfire Exhibit 2 the
14 comparables chart that Miller Buckfire prepared, do any of
15 those engagements involve 100% crediting of monthly fees
16 against any other fees?

17 A. No, they do not.

18 Q. Turning next to the restructuring fee in this matter for
19 Miller Buckfire. How does Miller Buckfire's restructuring in
20 the Molycorp matter compare to the other cases that Miller
21 Buckfire looked at in Exhibit 2?

22 A. So if you look at the monthly and restructuring fee
23 column Miller Buckfire's engagement letter represents 42
24 basis points relative to the mean and median; I'm sorry the
25 median of .46 and the mean of .47.

Tracy - Direct

40

1 MS. WEISGERBER: I'd like to mark Miller Buckfire
2 Exhibit 3, Your Honor.

3 THE COURT: All right.

4 [Miller Buckfire Exhibit 3 marked for identification]

5 BY MS. WEISGERBER:

6 Q. Mr. Tracy, do you recognize this document?

7 A. Yes, I do.

8 Q. Is this a copy of the Committee's comparables chart that
9 was submitted in support of its limited objection?

10 A. Yes, it is.

11 Q. Is this the original chart that was submitted with the
12 Committee's objection?

13 A. No, it's not. I believe this is the second version.

14 Q. And was this submitted this morning in this matter, Mr.
15 Tracy?

16 A. Yes.

17 Q. Now focusing on the chart contained in this submission
18 which I believe begins at the fourth page of the document.

19 THE COURT: Which page; I'm sorry?

20 MS. WEISGERBER: The fourth page of the document.
21 The fourth stapled page. It's the beginning of the chart
22 that states revised Exhibit A.

23 THE COURT: Okay.

24 BY MS. WEISGERBER:

25 Q. Mr. Tracy, does this chart contain --

Tracy - Direct

41

1 THE COURT: I'm sorry it says page 2 of 16 on top?

2 MS. WEISGERBER: Yes, correct.

3 THE COURT: Thank you.

4 BY MR. WEISGERBER:

5 Q. Mr. Tracy, does this chart contain cases that the
6 Committee has submitted the terms of as part of their
7 objection?

8 A. Yes, it does.

9 Q. Mr. Tracy, do you have any understanding of how the
10 engagement listed here were selected by the Committee?

11 A. I do not.

12 Q. Do you have any understanding of why these engagements
13 were listed as comparable to Miller Buckfire's retention in
14 this matter?

15 A. I don't.

16 Q. Mr. Tracy, are you generally familiar with any of the
17 engagements involved here?

18 A. Yes, I'm generally familiar with some of them.

19 Q. In your opinion are the engagements listed on the
20 Committee's chart with which you are familiar comparable to
21 Miller Buckfire's engagement in this matter?

22 A. I'm not sure. There are many of them on here. I would
23 have to pick certain ones out to look at them and understand.
24 But I know that they range from approximately \$375 million of
25 debt to \$29 billion of debt and that they also go back, I

1 believe, ten years. So I think it's a range that some may be
2 comparable and some are likely not.

3 Q. In your opinion, Mr. Tracy, is it important to use cases
4 with similar size for sufficient debt for purposes of
5 comparison?

6 A. Yes, I believe it is.

7 Q. Why?

8 A. Because that's a typical benchmark that's used. And the
9 reason it's used is because people tend to look at the amount
10 of prepetition debt relative to the complexity of the case.
11 And I recognized that there can be smaller cases that can be
12 just as complicated as some of the larger cases. But that's
13 a typical benchmark that's used in the industry.

14 Q. And you mentioned that the Committee's chart contains
15 engagements that go back about 10 years. You testified
16 earlier that Miller Buckfire's chart, Miller Buckfire Exhibit
17 2 goes back to only January 1st, 2012, is that right?

18 A. That's correct.

19 Q. In your opinion is it important to use recent cases when
20 conducting a market comparison?

21 A. Yes, I think it's helpful to use as recent data as
22 possible. I think if we had extended our data set back
23 further it probably based on the 2008/2009 timeframe would
24 provide even more positive data as it relates to the market
25 [indiscernible] of our fees.

1 Q. Mr. Tracy, in your opinion is Miller Buckfire's fee
2 structure in this matter comparable to those fees generally
3 charged by investment bankers similar to Miller Buckfire for
4 comparable engagements?

5 A. Yes, it is.

6 MR. DESPINS: Objection, Your Honor; I don't think
7 he's been qualified as an expert. He can testify about the
8 engagements, but he's not an expert on, as far as I know, he
9 hasn't been qualified as an expert on fee for investment
10 bankers in Chapter 11 cases.

11 MS. WEISGERBER: Your Honor, this is an opinion by
12 a lay witness which he's well qualified to give based on his
13 prior involvement in fee negotiations and his knowledge of
14 other fee structures and comparable arrangements that is
15 admissible under Rule 701.

16 MR. DESPINS: His opinion is that, Your Honor, we
17 have on problems.

18 THE COURT: Okay.

19 BY MS. WEISGERBER:

20 A. Yes, it is.

21 MS. WEISGERBER: No further questions.

22 THE COURT: Okay thank you. Take a quick moment.
23 Is counsel for Furniture Brands here?

24 UNIDENTIFIED SPEAKER: They're outside, Your
25 Honor.

1 THE COURT: All right they can wait then. If they
2 were chaffing at the bit I was going to give them a moment.
3 That's all right. I assume there's cross.

4 MR. DESPINS: Yes, Your Honor.

5 CROSS EXAMINATION

6 BY MR. DESPINS:

7 Q. Good afternoon, Mr. Tracy.

8 A. Good afternoon.

9 Q. Just want to clarify something. You are the lead Miller
10 Buckfire person on this engagement?

11 A. Yes on a day to day basis, that's true.

12 Q. Yes. And maybe I'm confused by it I was under the
13 impression that a prior engagement letter had been signed by
14 Miller Buckfire prior to Exhibit 1, Miller Buckfire Exhibit
15 1. Wasn't there a letter signed before this engagement
16 letter?

17 A. Yes, there was a letter signed on December 22nd.

18 Q. And that letter did not contain the financing fee, is
19 that correct?

20 A. No that letter included an agree to agree on financing
21 fees. So it said to the extent company requested financing
22 services of Miller Buckfire that we would agree to market
23 terms at that time; however, those financing fees would not
24 be credited against a restructuring fee.

25 Q. So when you described the negotiation went back and forth

1 did that take place in December or in May, because I think
2 you described it in the context of a May letter? Did that
3 appear twice?

4 A. It did. It occurred in December in the context of
5 negotiating the monthlies and whether or not a financing fee
6 would be credited. It then came up again in May when we
7 modified the letter to include the market financing fees.
8 And at that point in negotiations with the company's general
9 counsel they insisted on a cap of those fees.

10 Q. But the 100% crediting was already in place before you
11 agreed to the cap on the financing fee, correct?

12 A. Before we agreed to the cap yes, but not before we agreed
13 that they would not be credited against a restructuring fee.

14 Q. Restructuring fee or financing fee?

15 A. The DIP financing fee would not be credited against a
16 restructuring fee.

17 Q. I see. By the way Miller Buckfire represents Oak Tree
18 on matters, does it not?

19 A. I suspect that we have in the past. I'm not aware of any
20 representations that we have with Oak Tree at the moment.

21 Q. And you didn't disclose that in your application?

22 A. I believe that we did.

23 Q. You did disclose that in your application that you
24 represented Oak Tree on --

25 A. I believe that we disclosed in our application that we

1 represented creditors involved in this case from time to
2 time. I don't think there's a specific name referenced.

3 Q. Okay. Why is there no specific disclosure of the Oak
4 Tree representation?

5 A. Well we represent creditors and other groups all the
6 times. There could be numerous creditors in this capital
7 structure that we represented in the past and/or currently
8 and I think the general disclosure was what our counsel felt
9 comfortable with.

10 Q. But in the Excel case; you familiar with the Excel case
11 in front of Judge Drain?

12 A. Yes I am.

13 Q. In that case you made a specific representation that you
14 represented Oak Tree, right? You spell that out in that
15 case, correct?

16 A. I don't recall that specific retention application.

17 Q. It was your own declaration. You don't recall
18 specifically?

19 A. I don't recall that.

20 Q. Going back to the issue of the lead --

21 THE COURT: I'm sorry I didn't understand that
22 there were issues about disclosing in connection with your
23 objection.

24 MR. DESPINS: And there were none until this
25 weekend where we actually did a bit of background work,

1 realized that Mr. Tracy submitted the declaration in support
2 of his retention in the Excel case disclosing in a separate
3 paragraph that they represent Oak Tree which was news to us
4 until this weekend.

5 MS. WEISGERBER: Your Honor, I'm going to object
6 to this questioning. It's not an issue that's before the
7 Court. It was not part of their objection.

8 MR. DESPINS: Your Honor, it's a separate core of
9 our -- but again we just learned of this, this weekend.

10 THE COURT: Well no I'm not trying to limit what
11 I'm allowing you to discuss with the witness. I just was
12 curious because I read the papers and I didn't see this, so
13 I'm wondering where you were going.

14 MR. DESPINS: You're absolutely correct that it
15 was not in our papers. Your Honor, as I said we just figured
16 this out this weekend when we saw this declaration from Mr.
17 Tracy and the Excel case.

18 THE COURT: Well I'll allow this. I mean I'll
19 allow you to examine him on this issue if you wish. I'm just
20 trying to figure out if I missed something which happens all
21 the time.

22 MR. DESPINS: Okay. We'll come back to that.

23 BY MR. DESPINS:

24 Q. Going back to the issue of the lead partner -- not
25 partner but of the lead person at Miller Buckfire on this

1 engagement. Have you ever been the lead in a Chapter 11 case
2 prior to this one?

3 A. Excel Maritime.

4 Q. Okay so you're the lead in Excel Maritime. And what's
5 the size of that case?

6 A. It's approximately a billion dollars of debt.

7 Q. And was that on your series of comps?

8 A. I believe it was.

9 Q. It was?

10 A. Yes it is.

11 Q. Okay Other than the Excel Maritime have you ever been the
12 lead on any Chapter 11 case?

13 A. I've worked on several, but to be the lead, no.

14 Q. No. Okay you've been the managing director for four
15 years?

16 A. I believe five years, I believe.

17 Q. 2011?

18 A. 2011 correct.

19 Q. Okay so we're in 2015, so four years and some. Have you
20 been qualified as an expert on valuation in any case?

21 A. On valuation no. I was called by as an expert providing
22 testimony in Delaware in front of Judge Carey related to
23 breakup fees and also to purchase price adjustment.

24 Q. Okay and is there a provision in the engagement letter
25 that contractually obligates to have Miller Buckfire make

1 yourself available as the person working on this case?

2 A. There is not.

3 Q. Is there any other provision in that engagement letter
4 that provides that somebody else needs to work on this case,
5 be personally involved in the case, or something along those
6 lines?

7 A. I suspect that you're referring to a paragraph in there
8 that requires that Ken Buckfire will be involved in the case.

9 Q. Correct. So there is a contractual provision to that
10 effect, correct?

11 A. Yes, that is there.

12 Q. Has Mr. Buckfire been in Court in this case so far?

13 A. He has not been in Court, no.

14 Q. Okay remember you testified about the 17 board meetings
15 you've had or board calls you've had. Mr. Buckfire was on
16 these calls?

17 A. He's been on some; not all. He was actually in Toronto
18 with me last week at a board meeting.

19 Q. No but I'm talking about prior to last week, was he
20 involved in these board meetings deciding which DIP lender to
21 choose?

22 A. He's been on some, not all.

23 Q. Okay out of 17 how many would he have been on?

24 A. I don't know exactly.

25 Q. Okay. More than two?

1 A. Yes.

2 MR. DESPINS: Your Honor, if I can explain that.
3 I mean they want us to adopt a holistic approach with all due
4 respect to the witness he's been the managing director for
5 four years; never been qualified as an expert on valuation.
6 He wants to charge or they're charging Ken Buckfire fees and
7 the company insisted contractually for Mr. Buckfire to be
8 involved personally in the deal. And as far as we know Mr.
9 Tracy is the lead actually. He testified that he is the
10 lead. So I'm not saying that's dispositive in itself, Your
11 Honor, but I think it goes to the issue of you want to review
12 the fees in the context of fees I think that this is an issue
13 that goes to the holistic approach on fees.

14 MS. WEISGERBER: Your Honor, we would submit that
15 this is far field from the holistic approach to fees. They
16 market comparison an exercise that is part of the 328
17 inquiries. It's one of reasons regarding the fees. It's not
18 regarding individuals who may or may not be working on the
19 representations.

20 THE COURT: Well you can't. There's perhaps
21 nothing more personal to a professional than what fee that
22 professional merits and can change. If you had a first year
23 associate in here charging \$850 an hour we'd be having a
24 discussion not just that \$850 an hour is a market fee for a
25 bankruptcy professional in New York; it is. But it's not a

1 market fee for a first year associate; yet, in New York.

2 Maybe I'm misstating that. I don't think it is. So I think
3 it is relevant so I'll allow this testimony.

4 BY MR. DESPINS:

5 Q. Let's go to your chart for a second.

6 MR. DESPINS: And I apologize to the Court. I'm
7 going to take some of this a little bit out of order.

8 BY MR. DESPINS:

9 Q. But let's look -- and you understand what I mean by your
10 chart; the chart that you prepared. Do you have it handy? Do
11 you have it in front of you?

12 A. I do.

13 Q. Okay great. The spectrum that you used or the filter you
14 used is \$1.2 billion or \$1 billion to \$2.5 billion?

15 A. \$1 billion.

16 Q. \$1 billion okay. And you mentioned that the debt size is
17 typical, so how did you determine that whether it's typical?
18 Is there some kind of reference point that you have that
19 people build on that basis?

20 A. I'm not sure I understand your question that the debt
21 size is typical.

22 Q. This whole analysis is based on one fact, right, which is
23 that [indiscernible] cases that are in the spectrum of \$1
24 billion to \$2.5 are relevant to the Court's analysis today of
25 whether your fee is market or not, correct?

1 A. You're referring to prepetition debt as being used as a
2 benchmark for calculating fees as a percent of the amount of
3 debt. Yes it's a benchmark. It is a useful benchmark. I
4 don't think it is the only information that's available. I
5 think it also depends upon the complexities of the case and
6 the likely work and effort that would be required.

7 Q. Okay so let's take this in pieces. Let's assume that you
8 have two deals with a \$7 million dollar restructuring fee, so
9 yours is \$7 million here, correct?

10 A. Correct and then have prior to crediting yes.

11 Q. Okay. So let's assume there's some other deal that's
12 also \$7 million dollars. But the debt in that case is \$850
13 million dollars. Not relevant to the Court what happened
14 with the crediting in that case?

15 A. Sure the crediting is relevant in any case. I think the
16 relevance between those two scenarios are things that you
17 know we're unaware which are what are the other complexities
18 of the case and what are the difficulties or risks of getting
19 restructuring completed and/or the other services provided.

20 Q. Well that's true but we don't know that by this case
21 either. When assigned this you had no idea how complex this
22 case would be and you didn't know that you had three DIP
23 hearings, did you?

24 A. We didn't know that we would have three DIP hearings. We
25 did expect this case to be particularly complex.

1 Q. Okay. The complexity has nothing to do with the size of
2 the debt, wouldn't you agree with that?

3 A. In some cases it can be related. And I think people
4 generally view that larger cases with more constituents, with
5 more complexity in the capital structure usually requires
6 more work and more skill in terms of negotiating a successful
7 outcome.

8 Q. Well the amount of the debt doesn't mean more
9 constituents in a sense that for example this case.

10 A. Not necessarily. In many cases it turns out that way but
11 it doesn't necessarily mean that.

12 Q. In this case there are actually very few constituents,
13 right?

14 A. I don't know that I would say there are very few
15 constituents. There are some concentration certainly amongst
16 the tens and Oak Tree has you know its position as well. But
17 I don't know that I would say there are very few constituents
18 here.

19 Q. Well are you saying that every holder of convertible debt
20 is a constituent or you look at the convertible debt as one
21 constituent?

22 A. We look at that as a constituent.

23 Q. Okay so there are three constituents in this case,
24 correct?

25 A. The way you're describing it yes.

1 Q. Okay.

2 THE COURT: Don't forget yourself.

3 MR. DESPINS: I was going to say perhaps some of
4 these people that I just listed are also constituents. Time
5 will tell. And I'm not taking a position on that today
6 that's for sure.

7 BY MR. DESPINS:

8 Q. So let's go through, continue with your chart. Is it
9 fair to say that out of 15 cases that you picked you only
10 have two in 2015?

11 A. Between \$1 billion and \$2.5 billion approved by the
12 Court, yes.

13 Q. I was talking about your chart.

14 A. I'm referring to my chart as well.

15 Q. So only two, correct?

16 A. Yes.

17 Q. Okay and six for 2014 out of 15?

18 A. That's my count.

19 Q. Okay you said, however, that the term of the amount
20 changes over time, fair?

21 A. Fair.

22 Q. Okay and therefore the more recent the case is the more
23 it's indicative of recent trends in terms of?

24 A. Generally speaking yes.

25 Q. Okay let's go back to the chart. Look at this box you

1 have at the bottom there which is your summary statistics.

2 MR. DESPINS: It's in summary statistics, Your
3 Honor.

4 THE COURT: Yep.

5 BY MR. DESPINS:

6 Q. So let's go to the right hand side of this chart. You
7 see if you follow the header it says equity on top. And then
8 you go all the way down in your box you say high 6%, medium
9 5%, etcetera. You see that?

10 A. Yes, I see it.

11 Q. I want to be clear about this when you did this meeting
12 in May you did not factor in at all the fact that there were
13 50% credit mechanism in some cases and in some cases zero
14 percent financing fees for existing creditors, did you?

15 A. No we didn't try and capture the crediting mechanism in
16 those numbers. We were trying to illustrate the percentage
17 amounts and then related to that we captured the limitations
18 including caps and crediting to the right of that.

19 Q. Okay so what that means practically such as since I'm not
20 very good at math but I think I understood this. That your
21 numbers because there's no crediting are way off the charts
22 on the equity side, were they not?

23 A. Well it depends. You don't know in each of the comps
24 that are listed here there's a different crediting mechanism
25 and you don't know who the capital would be provided for. So

1 in a case for instance CEDC, Central European Distribution
2 Corp. there's a crediting mechanism for the equity sponsor
3 but not for third parties. So we wouldn't have a way to
4 accurately reflect that on a percentage basis. So we tried to
5 highlight the fact where there was crediting how it
6 functioned, but there's no practical way to then factor that
7 into the financing fee percentage.

8 Q. Look at Altegrity, there's a 50% crediting right off the
9 box, correct?

10 A. Yes, there is.

11 Q. Okay so when you listed them at 5% in your analysis the
12 practical effect of that on the restructuring fee is much
13 lower, isn't it, because crediting at 50%?

14 A. In that case you don't know whether or not there would be
15 any of this capital raised and whether it would be provided
16 in Altegrity, for instance, by the existing sponsor,
17 providence equity or some third party. So, again, we didn't
18 try and capture any of the limitations in those percentages.
19 But we did try and make clear what those limitations were.

20 Q. Okay but, in fact, there is financing in these cases
21 where there's a check and your numbers because you have none
22 of these features other than the cap would be way off the
23 chart, would they not?

24 A. So if taking CEDC, for example, if there were equity
25 provided by the sponsor then there would not be an equity

1 fee. If there were equity provided by a third party there
2 would be an equity fee.

3 Q. Let me go back to; I know you love that case, but let's
4 go back to Altegrity. Fifty percent crediting if there's
5 financing there your numbers are completely skewed by that
6 financing, correct, because there's a 50% credit?

7 A. So in Altegrity, just to be clear, if the sponsor
8 Providence were to provide the equity that would reduce the
9 equity percentage entirely. If a third party were to provide
10 it, it would reduce it by 50% so 2.5%. But I would also
11 point out in Altegrity, you know there's monthly crediting
12 that is significantly below our 100% crediting.

13 Q. We'll get to the monthly crediting in a minute. That
14 doesn't mean to dial the same way that the -- we'll come back
15 to that in a second. Okay so by the way it's not only
16 Altegrity, but you have, even on your chart you have others.
17 Endeavor existing creditors; so there if I look at your chart
18 you know if I read it correctly there would be no financing
19 fee if existing creditors provide the financing.

20 A. So on Endeavor, for instance, there's zero monthly
21 crediting. There are one, three, five financings and then if
22 existing creditors provided the equity financing I believe
23 that's correct. It would not be a financing fee; although,
24 my understanding is that that case is likely to result in a
25 mid to high teens total fee for the advisors there which is

1 similar to where our caps are if applied across all of the
2 restructuring sale and financing fees.

3 Q. Okay. Putting aside the issue of the, you said the
4 amount of prepetition debt is a useful tool fine, but would
5 you agree with the following that a restructuring fee in the
6 zone of \$4 to \$7 million dollars can be looked at the Court
7 as a comp in this case?

8 A. I'm not sure I understand your question.

9 Q. None of these as comparables as the determining factor in
10 comparables or they need the size of the prepetition debt.
11 And shouldn't that \$1 billion dollars of prepetition debt not
12 on your list, agreed?

13 A. Agreed.

14 Q. Okay. And you've also established that that's a useful
15 tool but by no means the exclusive tool. And sometimes you
16 have fees in cases that are less than a billion dollars of
17 debt where the fee is \$5, \$6, \$7 million dollars, agreed?

18 A. I'm sorry.

19 Q. In cases where the amount of prepetition debt is less
20 than a billion dollars there are cases and such category
21 where the restructuring fee is in the \$4 to \$7 million dollar
22 range?

23 A. That's possible.

24 Q. And do you believe that these cases can be used by the
25 Court as a comparable to our case when determining the issue

1 of crediting?

2 A. I think you're asking if we searched our data base by fee
3 amount as opposed to prepetition debt, is that your question?
4 I've never contemplated it in that fashion. I'm not aware of
5 others who have.

6 Q. Well actually let me ask you this. Does your data base
7 go below a billion dollars of prepetition debt?

8 A. No specifically it does not. Oh I'm sorry this concept;
9 the data base does. This concept does not.

10 Q. So did you look, did you peek below one billion just to
11 see what it says?

12 A. No, I did not.

13 Q. Let's talk about the cap. In your declaration you talk
14 about the fact and I think I want to read from it because
15 page 9, sorry page 5, paragraph 9. Let me find it. I
16 apologize it's here somewhere. --

17 THE COURT: Which --

18 MR. DESPINS: I'm sorry declaration of Mr. Tracy
19 it's --

20 THE COURT: The supplemental one?

21 MR. DESPINS: Yes it is the supplemental one.

22 THE COURT: 10(a) on the agenda, I think.

23 MR. DESPINS: Yes.

24 THE COURT: Docket item 188:

25 MR. DESPINS: No I believe it's 377. Sorry it's

1 attached to the joint reply of the Debtors and Miller
2 Buckfire which is docket number 377. It's an exhibit to that
3 joint reply.

4 THE COURT: Okay.

5 BY MR. DESPINS:

6 Q. There's a sentence at the end of this that I'll read it
7 very precisely. The Miller Buckfire chart, that's the chart
8 we've just been discussing, shows that a combination of
9 financing fee caps and, you underline the word and, financing
10 fee crediting is not market norm. Okay that statement is
11 based only on your chart, correct?

12 A. That's correct.

13 Q. And let's talk about the cap here. What's and so in your
14 words the fact that you've agreed to a cap on your financing
15 fee sort of motors these other arguments regarding crediting
16 or elimination of financing fees for existing creditors,
17 would that be a fair statement?

18 A. No I don't think so. We view the cap like any other term
19 is part of the whole.

20 Q. Let's assume for a second that you and [indiscernible]
21 for me a second that the cap was not \$10 million dollars but
22 it was a billion dollars, would you think the Court could
23 attribute any value to that cap?

24 A. At a billion dollars, no.

25 Q. Thank you. So then let's focus on the \$10 million dollar

1 cap. Tell me how it's possible for you to reach that cap in
2 this case?

3 A. Well the simple illustration would be \$200 million of
4 equity.

5 Q. Okay. You think it's possible in this case to have
6 somebody invest \$200 million dollars of equity without also
7 becoming the owner of the company, more than 50% owner of the
8 company?

9 A. Is it possible for someone to invest \$200 million in this
10 circumstance I think absolutely. Is it possible for or is it
11 likely than someone will invest \$200 million and not own the
12 company?

13 Q. Yes.

14 A. I think that's probably unlikely.

15 Q. Okay so now we've established that \$200 million construct
16 would involve a sale of the company practically, right? I
17 mean if you're going to own more than 50% of the company
18 through an equity infusion you're buying control of the
19 company, are you not?

20 A. Well it depends on how you're defining it. It would not
21 have been a sale process it would be in the construct that
22 we're discussing, it would be an equity investment, but the
23 investor would own likely more than 50% of the company.

24 Q. So in your view that's not a sale? So I'm giving you
25 \$200 million dollars and I now own 100% of the equity of the

1 company. The company was just not sold right now under that
2 construct?

3 A. Well you were referring to someone investing \$200 million
4 for more than 50% of the equity. I will tell you it's
5 certainly a gray area as to whether that's an investment or a
6 sale, but it would depend upon how it's structured.

7 Q. Let's take the 10% holders. Remember they made a
8 proposal regarding the DIP financing.

9 A. Yes.

10 Q. They were going to convert their DIP financing into what
11 percentage of the company?

12 A. Well they're ultimately converting it into either amended
13 tens or preferred equity but it was for the majority of the
14 equity of the company.

15 Q. So under that context would there be a financing fee?

16 A. Under the context of converting the DIP into preferred
17 equity?

18 Q. Yes.

19 A. No.

20 Q. Okay let's assume a third party comes in here and says I
21 will invest \$200 million dollars in this company but I want
22 to control a 100% of the equity. Are you entitled to
23 financing fee in that context or is that a sale?

24 A. Again I think it becomes down to the particulars as to
25 how it's structured, but it would either be a financing or a

1 sale.

2 Q. Okay but well let's talk about this case and your
3 engagement letter. Are you entitled to the financing fee and
4 a sale fee at the same time?

5 A. No in that construct we're not entitled to both a
6 financing fee and a sale fee.

7 Q. Okay and which one would you have?

8 A. I think it depends on how it's structured.

9 Q. Okay so in that context the \$200 million, assuming for a
10 second nobody's going to invest \$200 million in this company
11 without also pending control what's the usefulness of the cap
12 of \$10 million dollars?

13 A. Well if someone were to invest \$200 million plus and
14 there were to be a fee due on the financing as part of that
15 then it would be capped at \$10 million dollars. Anything in
16 excess of that would not be paid.

17 Q. Can you conceive that the scenario in this case or
18 somebody would actually put that money in the company without
19 obtaining more than 50% of the voting stock of the company?

20 A. No as I said previously I don't expect that to be the
21 case.

22 Q. And let's move on from the cap. The sentence in your
23 retention says it's not market to have a fee crediting and a
24 cap so would you agree that the reverse is true. That if
25 there's no cap so, for example, or the terms that there will

1 be no cap on the financing that it becomes market to have the
2 crediting mechanism?

3 A. In some cases that would be there and in some cases it
4 would not.

5 Q. No I'm talking about this case, sir.

6 A. Well I don't know what's going to be approved in this
7 case so I can't tell you.

8 Q. Well you've made a sort of proposal to the Court,
9 correct, a [indiscernible] proposal. In your joint reply
10 that Miller Buckfire filed for the Debtor you made a proposed
11 for lack of a better term, a proposal to the Court to modify
12 your engagement letter, do you recall that?

13 A. Yes. And we are flexible in trying to resolve this issue
14 and happy to make modifications that if it gets the Courts
15 approval and gets the Creditors Committee on board to modify
16 the crediting in exchange of the financing fee in exchange
17 for modifying the crediting of the monthly fees I think as
18 outlined in our reply.

19 Q. So your proposal to be clear and you just stated so I
20 don't misstate it what is the proposal exactly?

21 A. It was crediting after five months -- well I'm sorry;
22 step back. On the financing fees it would be crediting 50%
23 of the financing fees subject to the \$10 million cap. On the
24 monthly side, it would be zero crediting of the monthlies for
25 the first four months and then 50% crediting thereafter.

1 Q. Okay but didn't you forget one part of it which is that
2 you don't want the financing fee to apply to the deal that
3 the Court just approved on the DIP financing? You want to
4 have that full fee of \$1.53 million dollars not creditable
5 meaning that you get that and there's no offsets of any kind?

6 A. Yes that's correct.

7 Q. So let's talk about that for a second. If I'm
8 understanding correctly your approach on that is that we'll
9 work really hard and therefore there should be no crediting.
10 Have you ever seen an engagement letter that actually allows
11 for this type of dual reading that you can go back to Court;
12 you're approved under 328 and you go back to Court and say
13 gee golly we've worked really hard on this deal, we don't
14 want a crediting mechanism to apply. Have you ever seen that
15 in your career?

16 A. We aren't proposing any sort of a do over. And we are
17 happy to try and make accommodations if that gets the support
18 of the Court and of the Debtors other constituents, but we're
19 not trying to do anything over.

20 Q. Well okay. Assuming just for a second it's stipulated
21 that you're not agreeing with that as a fundamental
22 proposition. But assuming for a second that is market to
23 have a 50% credit of the financing fee against the
24 restructuring fees, what, have you ever seen an engagement
25 letter that allows the investment banker to somehow get an

1 exemption of that on a basis that they work harder than they
2 thought they would?

3 A. I'm still not sure I understand the question. We're not
4 looking to try and re-write our engagement letter based upon
5 what's happened today. We're happy with our engagement
6 letter as it is if it gets approved by the Court. We're
7 simply offering to make accommodations to garner the
8 Creditors Committee support.

9 Q. Okay. By the way if the Court approved the engagement
10 letter today unchanged you could earn \$15 million dollars in
11 this case, correct?

12 A. I believe that's correct.

13 Q. And do you think that \$15 million is 15 is market for a
14 case of this size?

15 A. Yes, I do.

16 Q. You have precedence where I want to make sure is there a
17 \$15 million dollar total fee?

18 A. I haven't looked at the total fees on this chart.
19 Actually I can tell you that I do know that Kodak was, I
20 believe, \$27 or \$28 million. I think the expectation as I
21 mentioned in [indiscernible] would be mid to high teens. But
22 other than that I haven't looked at any of the others;
23 although I will say LightSquared largely due to a financing
24 fee was 32.5.

25 Q. Okay now let's switch and talk about our chart, the

1 Committee's chart. Do you have any, do you disagree with any
2 of the what is reflected there, I mean in a sense of, I
3 understand you don't think they have the necessarily good
4 comps, but putting that aside. Do you disagree with anything
5 contained in that chart?

6 A. That's a very generally question. I can only say that
7 I'm not, it's no clear to me exactly how that information was
8 queried in terms of selecting a criteria for which those fee
9 comps would be comparable to Molycorp.

10 MR. DESPINS: Your Honor, would it be possible to
11 have like a 10 minute break to just to because that would be
12 more efficient if I can just wrap up quickly after that.

13 THE COURT: Yeah let's do this then because we are
14 running past when my other hearing was. We'll take a recess
15 to allow you to get organized, not organized, but --

16 MR. DESPINS: Well organized, that's fine; that's
17 fine.

18 THE COURT: I didn't mean it that way. And in
19 the interim I'll take my FBI hearing and that should not take
20 long. We just have to schedule something but it's also a
21 status conference so I'm not quite sure how long it will
22 time. In the interim, sir, you may not discuss your
23 testimony with any person. You're still under cross.

24 If you can just clear the tables that would be
25 great. No need to worry about the boxes or the bags. If

1 you're going to chat, if you want to chat whatever, please go
2 out in the hallway so that you don't interrupt the hearing,
3 that's all. And if you need to use one of the rooms they
4 should be open to use that. All right so take a little
5 recess. We'll take the FBI case as soon as everybody can
6 sign in and we'll reconvene after that.

7 [Recess 2:37:59 - 3:02:15]

8 THE CLERK: All rise.

9 THE COURT: Please be seated.

10 MR. DESPINS: Your Honor, very limited number of
11 questions. It should go fairly fast.

12 BY MR. DESPINS:

13 Q. In your I believe it's your supplemental declaration you
14 disclosed the fact that this was heavily negotiated with the
15 company and that, in fact, Miller Buckfire gave the company
16 some comps.

17 A. Yes.

18 Q. So what are those comps that you gave the company?

19 A. Well I don't have them right here but they were a set of
20 comps that we looked at to evaluate fees?

21 Q. And did you give them your own comps on other deals?

22 A. I don't recall what was in the comp set but I would
23 expect that it probably had some of other deals in it.

24 Q. And, for example, would you have given them the Dura case
25 you would know because you worked on the Dura case, correct?

1 A. I did work on Dura case.

2 Q. So do you remember giving them the Dura case as one of
3 the comps?

4 A. I don't recall. We looked at a spread of comps similar
5 to the one that we have here. I don't remember specifically
6 whether Dura was in that or not.

7 Q. Was there ever any discussion of not having a fee,
8 financing fee I should say with respect to financing raised
9 from existing creditors? Creditors are parties already in
10 the capital structure.

11 A. In this case?

12 Q. Yes. We're referring to the negotiations with management
13 or whoever you're negotiating with. Was there ever a
14 discussion of not having a financing fee or having a reduced
15 financing fee for financing raised from people already in the
16 capital structure?

17 A. Yes, I believe it was raised as existing creditors and/or
18 external creditors. And, again, as part of the December
19 engagement letter we agreed with the company that financing
20 fees would not be credited.

21 Q. Okay you also testified that if we're referring to your
22 study, your analysis and if we're focusing on the box at the
23 bottom that I think your testimony was that all these bullet
24 points are important, something along those lines, do you
25 recall saying that?

1 A. I don't recall saying that but I do recall saying that
2 all of the data is reflected in the summary statistics.

3 Q. What I mean by, maybe I wasn't precise enough, that the
4 prepetition; forget the prepetition debt. The monthly fee,
5 the monthly crediting, the restructuring fee and the
6 combination of monthly and restructuring fee and the
7 financing fee were all important elements of this deal?

8 A. Yes so the overall construct we certainly believe is
9 important and think that's important in any engagement that
10 we have and, frankly, we think other banks look at the same
11 way.

12 Q. Did you say and this is where I'm not sure that they were
13 equally important that each of these components were equally
14 important?

15 A. Well I wouldn't assign a specific weighting to any of
16 them. I think it's an overall holistic negotiation as it
17 relates to the economics.

18 Q. Okay so let's talk about one of these data points which
19 is the 100% crediting of monthly fees against restructuring
20 fees. What value do you attribute to that concession, if you
21 will?

22 A. I don't attribute any specific value to it.

23 Q. Well you said that it's not common to credit a 100%,
24 correct?

25 A. That's correct.

1 Q. And therefore if it's not common there must be something
2 else that's more common.

3 A. A more common construct would be crediting of some
4 percentage for example 50% after a certain period of time
5 would be more common.

6 Q. And would it be fair to say that based on cases you've
7 reviewed that on average it is no less than 50%?

8 A. Well in these cases on average it is 41%.

9 Q. Okay and based on your chart?

10 A. Yes.

11 Q. And in terms of when does that crediting start would it
12 surprise you to learn that more than 50% of the cases have a
13 beginning crediting date of four months after the beginning
14 of the engagements?

15 A. I'd have to go back and look through. I can tell you
16 that some of them start later than and some of them probably
17 start around that time and some probably start sooner.

18 Q. Okay. So assuming for a second that you have a structure
19 where, actually it's a structure you're proposing on your
20 joint reply, you recall that structure?

21 A. I do.

22 Q. And it's 50% crediting correct of the monthly against the
23 restructuring fee instead of the 100%?

24 A. It's a 50% crediting of the monthly after four months
25 starting with the fifth month.

1 Q. Okay so compare that to the current structure you have
2 right now. Right now it's a 100% starting from day one
3 you're proposing as part of a compromise on the crediting
4 mechanism that you would credit only 50% and only starting
5 the beginning of the fifth month, correct?

6 A. Correct. You're asking me the dollar differential?

7 Q. Yeah that should be fairly easy to determine.

8 A. Approximately \$1.3 million.

9 Q. Okay \$1.3 million dollars. Let's talk about the size of
10 your monthly fee which is \$175 correct?

11 A. Correct.

12 Q. Do I read your chart correctly that the million is \$156 a
13 month?

14 A. The median is \$156 yes.

15 Q. And the mean is \$152?

16 A. Yes.

17 Q. Okay thank you. Miller Buckfire has given the 50% credit
18 of the financing fee against restructuring fee on several
19 prior occasions, correct?

20 A. Unrelated to this case [indiscernible] other cases.

21 Q. Yes other --

22 A. Yes in some cases we have and in some cases we haven't.

23 Q. Okay and you've also have given not only the 50% credit
24 but also the no financing fee for existing parties in the
25 capital structure on several other occasions, have you not?

1 A. That's correct and none of those instances did we credit
2 a 100% of our monthlies against the restructuring fee.

3 Q. Okay so that's the same factor in your case 100%?

4 A. No but it's one of the factors.

5 Q. What are the other factors?

6 A. Well I think all of the economics in the engagement
7 letter are relevant when we're negotiating these.

8 MR. DESPINS: I believe that's all I have, Your
9 Honor, at this time. Thank you.

10 THE COURT: Any questions from any other parties
11 before redirect? No, okay.

12 REDIRECT EXAMINATION

13 BY MS. WEISGERBER:

14 Q. Good afternoon again, Mr. Tracy.

15 A. Good afternoon.

16 Q. First I just want to ask you a couple of quick questions
17 about the earlier engagement letter that was referred to
18 during your cross. Was there an initial engagement letter
19 between Molycorp and Miller Buckfire?

20 A. Yes, there was.

21 Q. And what was the date of that?

22 A. December 22.

23 Q. 2014?

24 A. 2014 yes.

25 Q. And did that engagement letter specifically provide for

1 the 100% monthly fee crediting against the restructuring fee?

2 A. Yes, it did.

3 Q. Did it also specifically provide that although the
4 precise terms of the financing fee were yet to be negotiated
5 explicitly the financing fee would not be credited against
6 the restructuring fee or the sales transaction fee?

7 A. Yes, it did.

8 Q. And to the extent that a financing fee cap ended up being
9 negotiated in the next realm of negotiations that's
10 memorialized in the May 2015 engagement letter, correct?

11 A. That's correct.

12 Q. And that cap is favorable to the Debtors, correct?

13 A. Yes, it is.

14 Q. I also want to talk briefly about Kenneth Buckfire's
15 involvement in the Molycorp matter. Can you describe
16 briefly, Mr. Buckfire's involvement in the Molycorp's
17 representation to date?

18 A. Sure. Ken has been actively involved from the beginning
19 of the case. As I said earlier, I'm responsible day to day
20 for the case and the lead on it. But Ken is available to
21 join for conference calls particularly as it relates to
22 strategy discussions. He's attended many of the board
23 meetings. And he's been available to me anytime to me when I
24 want to bounce ideas off him or get different input. He's
25 also met with certain of the constituents on multiple

1 occasions, both the tens and Oak Tree specifically about
2 Molycorp so he has been involved.

3 Q. Did he also accompany the CEO of Molycorp to a meeting
4 with the Department of Defense?

5 A. Yes, he did.

6 Q. You also touched briefly during cross on the use of
7 prepetition debt as a metric for Exhibit 2 the Miller
8 Buckfire chart. Is prepetition debt typically used as a
9 metric for determining comparables in a market comparable
10 analysis?

11 A. Yes, it is.

12 Q. And to the extent there may be other factors such as the
13 complexity or difficulties of the case is that something that
14 Miller Buckfire would be able to readily calculate with
15 respect to other cases that it was not involved in?

16 A. Not from a numerical standpoint, no.

17 Q. I believe there was also mention of a representation of
18 Oak Tree that was mentioned in a declaration of yours in
19 Excel Maritime. Is it your understanding that that
20 representation concluded in 2013?

21 A. I don't recall when that concluded, no, but that may very
22 well be the case.

23 Q. Mr. Tracy, does Miller Buckfire Exhibit 2 the comp chart
24 prepared by Miller Buckfire represent Miller Buckfire's
25 attempt to prepare a list of comparable cases using a

1 measured and consistent standard of determining comparables
2 as determining metrics for comparability?

3 A. Yes, it does. We set out a criteria and we follow
4 through with that in bringing an analysis and are presented
5 as such.

6 MS. WEISGERBER: I have no further questions, Your
7 Honor.

8 THE COURT: All right thank you. Is there any
9 other evidence? All right, I hear none. I'll hear argument.

10 MR. ROUTH: Thank you, Your Honor, Ryan Routh with
11 Jones Day for the Debtors and Debtors in possession. This is
12 an application of the Debtors and so I thought it appropriate
13 for the Debtors to explain to the Court their position on
14 Miller Buckfire's retention and the fee and expense
15 structure.

16 Your Honor, there's no dispute that the Debtors
17 need an investment banker. There's no dispute of whether
18 Miller Buckfire is qualified. The UCC and the number of
19 clarifications that they sought to the Miller Buckfire
20 retention order and there was some modifications to the order
21 and we filed a revised form of order last week that addressed
22 most of those concerns. So what we have left is a single
23 dispute regarding fee and expense issues. There could be
24 additional objections that Mr. Despina will be raising. We
25 haven't heard some of the issues that he raised in the cross

1 examination. To the extent that he raises those in his
2 statements, I reserve my right to respond to those.

3 What I have at issue is the reasonableness of the
4 fee and expense structure. And I don't believe we dispute
5 what the legal standard is here. Section 328 of the
6 Bankruptcy Code allows a Court to approve a fee and expense
7 structure on "any reasonable terms." The case law explains
8 that any reasonable terms normally involves an inquiry into
9 the market and that the Court can take into account market,
10 what the Court has seen in the market and can also take into
11 account the facts of a particular case in connection with the
12 market base terms.

13 So the question becomes how should a Court
14 determine reasonableness. As with many things in bankruptcy
15 law the concept of reasonableness almost implicitly requires
16 that the Court think of it as a range of possible outcomes.
17 In all of the cases in the chart that you saw from Miller
18 Buckfire and in the chart from the Committee a Bankruptcy
19 Court has -- excuse me. A Debtor has entered into an
20 engagement letter, it's been subjected to creditor's
21 scrutiny, and the Bankruptcy Court has approved it.

22 So every single case in the chart comprises the
23 range. [indiscernible] some of the fringes a Court might
24 determine that the engagement is unreasonable. But my
25 reasonableness does not mean that the retention has to be

1 above average or ideal or the best it possibly could have
2 been gotten in a particular circumstance. The Debtors submit
3 that there's really two ways in which the Miller Buckfire
4 retention application can be thought to be unreasonable here.

5 The first way would be to show that a particular
6 single term of the engagement is perhaps egregious or outside
7 the normal range with respect to that single term. Maybe
8 it's a new term that isn't standard in an engagement letter.
9 Maybe it's a percentage that's really stretching the range.

10 Another way to show a lack of reasonableness we think is if
11 there's an accumulation of factors that start to add up where
12 this factor is weighted in favor of the professionals and
13 this favor is weighted in favor of the professional. And you
14 build a tower and eventually get to the point where the
15 entire engagement letter is unreasonable and out of balance.

16 So looking at those two concepts, Your Honor, the
17 first is let's look at the individual portions of the
18 financing fee that the Committee is complaining about.
19 First, the Committee is arguing that no financing fee should
20 be payable when the financing comes from a party within the
21 existing capital structure. And so we have some evidence on
22 this from Mr. Tracy and we have the chart of the Committee as
23 well.

24 With respect to those two potential forces that
25 the Court has available to it, I think the evidence is that

1 the Miller Buckfire data base was compiled in a comprehensive
2 manner. It attempts to be more recent. It doesn't
3 selectively pull some cases or push some cases out. And an
4 attempt was made to include those cases in a size range
5 comparable to the Debtors' case. You know the Committee
6 could argue well you could have done it another way. You
7 could have done it this way. What Miller Buckfire has done
8 is typical and it's reasonable. And so I think looking at
9 their particular precedent chart is a reasonable place for
10 the Court to start.

11 I think we don't have any evidence of how the
12 Committee compiled their chart and so we don't necessarily
13 believe from the Debtors' perspective that it's more reliable
14 than what we've gotten from Miller Buckfire. If you look at
15 the Miller Buckfire chart and this was Miller Buckfire
16 Exhibit 2 what you'll find is that there are nine cases in
17 which there is a percentage base financing fee. And there's
18 nine of those. Of those nine, four of them have no
19 restriction on financing fees if obtained from a party in the
20 capital structure. So just taken alone if four out of nine
21 Courts and four out of nine Debtors have agreed to this
22 structure just taken alone it can't be unreasonable on its
23 own.

24 If you look at the UCC's precedent and
25 unfortunately I didn't have a chance to look at what they

1 filed mid-morning today. But their chart last week at 24
2 cases and eight of those had no restriction on financing fees
3 if the financing fee was obtained from a party in the capital
4 structure. Now the UCC could argue that those eight Debtors
5 and those eight Courts got it wrong, but I think at a minimum
6 it shows that having no restriction; excuse me. The absence
7 of a restriction on a financing fee when it comes from a
8 party in the existing capital structure is not so far out of
9 bounds that it makes the entire letter unreasonable.

10 In fact, Your Honor, if you look at their chart of
11 the 24 cases and this is Miller Buckfire Exhibit 3 which is
12 the pleading that we saw this morning. Of the 24 cases that
13 they brought to the Court's attention as I indicated 16 of
14 those had some sort of restriction on financing fees if they
15 were from a party in the capital structure. But if you look
16 closer five of those 16 are only restrictions for financing
17 provided by an equity holder.

18 So, for example, the Met case which is number 21
19 on their chart states, and this is just taking it at face
20 value, no financing fee provided by existing shareholders or
21 their controlled affiliates; the same thing with
22 Physiotherapy, the same thing with two or three others on the
23 chart. So out of their 16 they only have 11 or 12 where if
24 financing is completed with an existing creditor that means
25 there should be no financing fee. And that means conversely

1 that 12 or 13 go the other way. That if there is a financing
2 from an existing creditor then a financing fee can be paid.
3 And that's what we have here, Your Honor. We're not talking
4 about financing from a shareholder. We're talking about
5 financing from creditors.

6 So just taken on its face, you know, we think that
7 the argument that there can be no financing fee from
8 somebody; excuse me there should be no financing fee payable
9 when the financing comes from existing capital structure. So
10 we're looking at the market data. We don't believe that that
11 is an argument that's supported by the market data. So then
12 the question becomes well do we have facts here that suggest
13 that that's something that would be appropriate.

14 You know in my experience when these types of
15 restrictions get into engagement letters it's commonly in a
16 situation where the investment bankers come to the
17 transaction late. Maybe restructuring negotiations have
18 already stated. In many cases it's where there's an equity
19 sponsor that has a troubled subsidiary and may be saying gee
20 we need to hire counsel. Counsel gets involved. The equity
21 sponsor says sure I'll provide a DIP but I'd like you to find
22 a DIP somewhere else maybe. And counsel goes out, hires an
23 investment banker and at that point with a party potentially
24 already saying that they'll provide a DIP it might make sense
25 to have a carve out from an engagement letter. And certainly

1 that's an experience probably many of us in the room have
2 had. But that's not the facts here.

3 Miller Buckfire was engaged all the way back in
4 December of 2014. They were involved six months prepetition.
5 And ultimately there was a significant back and forth with
6 respect to who the DIP financing would be provided by. Mr.
7 Despina suggest that Miller Buckfire somehow may be trying to
8 get a do over by asking the Court to take into account the
9 facts that have actually occurred. Well there's nothing
10 inappropriate about the Court taking into account the facts
11 that the Court's aware of and that Mr. Tracy has testified to
12 both in this declaration and in past hearings.

13 In a vacuum what the Committee is saying could
14 make some sense. In a vacuum you can believe well maybe it's
15 easier to get financing from someone in the existing capital
16 structure. But an investment isn't just paid to find and
17 locate the financing party. The investment banker is paid to
18 negotiate terms. An investment banker is paid to help with
19 due diligence, the advice the Board of Directors, to provide
20 litigation support and testimony, to be a chief negotiator
21 and all sorts of other things that are detailed in the Miller
22 Buckfire engagement letter.

23 Now in this case all of those other roles were
24 material and significant. The Court was here and knows what
25 happened post-petition. You heard some testimony today, I

1 won't belabor that point. Mr. Tracy has previously testified
2 that a full third party DIP financing process was run
3 prepetition as well. We went so far as having a number of
4 five different lender interviews with management. So the
5 record in this case is obtaining the financing did take a lot
6 of work and there's no reason for the Court to put on
7 blinders and ignore that fact. And, frankly, in light of the
8 dynamic in this case there's no reason to believe that we
9 won't potentially have the same type of case dynamic when we
10 are looking at confirmation or future financings.

11 So, Your Honor, that's the point on getting a
12 financing from someone in the existing capital structure.
13 The second argument is, is it unreasonable to have no
14 crediting of a financing fee against a restructuring fee.
15 So, again, I look at Miller Buckfire Exhibit 2 and I look at
16 the nine cases that have a percentage base financing fee.
17 And what I found when you did our review is that four of the
18 nine cases with percentage base financing fees have no
19 creditors. So, again, it's not quite 50%, but certainly it's
20 within the realm of normal market practices to not have this
21 kind of crediting. Even the UCC's chart has a number of
22 instances where there hasn't been crediting of this type.

23 But I think of the two arguments that the
24 Committee is pressing this is probably the better of the two.
25 You know there is more support for some sort of crediting

1 than there is regarding the existing capital structure
2 argument that they're making. So I think at that point the
3 Debtors then really say well let's look at this overall and
4 let's take a more holistic approach. And I think this is
5 really maybe the Committee's main contention that it's maybe
6 not long or the other but it's the combination of both.
7 Frankly, when you read their objection it's a little bit
8 unclear which one they're seeking or if they're saying the
9 Court must order both. It's up in the air right now.

10 But the Debtors think that if you look at this a
11 whole the entire fee structure as a whole is balanced and
12 there's two primary reasons for that. The first is the
13 overall cap on the financing fee. This was important for the
14 Debtors. This was a key negotiating point for the Debtors.
15 The Debtors fought for this to ensure that there would be a
16 hard ceiling on the fees that would be payable. This type of
17 hard cap is somewhat rare. We heard testimony from Mr. Tracy
18 to that effect. Miller Buckfire Exhibit 2 shows that it only
19 shows up and I believe two of the comparables that they
20 reviewed.

21 And the reason that this was important to the
22 Debtors is because of the types of situations that you saw in
23 Visteon and LightSquared that are cited in the papers. While
24 there was crediting of the type that the Committee suggests
25 is appropriate here there wasn't a cap. And those fees

1 exploded to some extent. So the Debtors think that may be
2 there's an argument that if you have no cap and no crediting
3 and no existing stakeholder limitation maybe from all three
4 of those things you start to build the unreasonableness tower
5 I was talking about. But we believe that the cap certainly
6 brings the financing fee even considered alone into the realm
7 of reasonableness.

8 And then, Your Honor, we think it's important to
9 look at the entire fee structure. And I think on balance
10 outside of the financing fee even if you believe that that is
11 slightly in favor of Miller Buckfire we would submit that the
12 restructuring fee and the other components of the fee
13 structure are favorable to the Debtors. The 100% crediting
14 of the monthlies from day one is extremely favorable to the
15 Debtors. If you look at the percentage calculations on Mr.
16 Tracy and Miller Buckfire's chart you'll see that assuming a
17 12 month case the mean and the median, monthly plus
18 restructuring fee is commonly .46 to .47% of debt. The
19 Molycorp percentage is .42% of debt, but expressed in dollar
20 terms that's merely a million dollars.

21 And so the benefits of the crediting and the size
22 of the restructuring fee we think on balance favor the
23 Debtors. So we think from the Debtors' point of view the
24 restructuring fee and the monthlies are slightly in their
25 favor. The financing is maybe market, maybe slightly on the

1 high side within the range of market. But we think taken
2 together it's a reasonable combination. But if the Court
3 disagrees, if the Court thinks gee the financing fee is too
4 high you know we really need to bring that down, I think
5 Miller Buckfire has explained where to go with this.

6 On paragraph 17 of the reply they say okay if
7 crediting on the financing fee at 50% is what's required to
8 bring that into the market we'll go ahead and do that but
9 then we want the elements of the structure that were maybe
10 too favorable to the Debtor to be brought up to market and
11 then we'll be market on both sides and that would be an
12 appropriate compromise. The Debtors, frankly, prefer the
13 deal that they originally struck or, excuse me would be fine
14 with the deal they originally struck and that's what we're
15 proposing. But the Debtors have reviewed the alternative
16 proposal and they would also find that acceptable.

17 Your Honor, with that, I would suggest that under
18 Section 328 of the Bankruptcy Code the terms upon which the
19 Debtors are proposing to retain Miller Buckfire are any
20 reasonable terms and we would ask that the retention be
21 approved.

22 MS. WEISGERBER: Erica Weisgerber on behalf of
23 Miller Buckfire and, Your Honor, first I'd like to address
24 the Oak Tree issue which was raised for the first time here
25 today during this hearing. In the Excel Maritime case in

1 mid-2013 Mr. Tracy submitted supplemental declarations
2 disclosing a then new engagement with Oak Tree Opportunities
3 Fund 9 LP in an unrelated matter in connection with the
4 shipping industry. We will verify and supplement, if
5 appropriate, but my understanding as I stand here today is
6 that no fees were earned in connection with that Oak Tree
7 engagement and it ended in 2013.

8 It is Miller Buckfire's practice to disclose all
9 existing connections consistent with the statements
10 concerning disclosures in the first Tracy declaration
11 relating to the application, plus in an abundance of caution
12 Miller Buckfire disclosed its engagement and other
13 connections in both this and the prior calendar year. So
14 with respect to this engagement, it was 2014. And, again, we
15 will supplement if appropriate, but since this issue was
16 raised for the first time here today we were not able to
17 address that in our papers previously.

18 Otherwise, Your Honor, addressing really the crux
19 of the objection that was raised to the application the
20 evidence demonstrates the reasonableness of Miller Buckfire's
21 proposed fees here. The negotiations over Miller Buckfire's
22 fees were extensive resulting in significant concessions by
23 Miller Buckfire as Mr. Tracy testified. The market
24 comparables analysis that Miller Buckfire submitted to the
25 Court demonstrates that the resulting fees are well within

1 market and are reasonable.

2 As Mr. Tracy testified today the two types of
3 financing fee accommodations sought by the Committee are
4 sometimes present in engagement and sometimes not. And just
5 as financing fee caps which are present here are sometimes
6 present and sometimes are not. The engagement letter between
7 Miller Buckfire and Molycorp represents the result of
8 tradeoffs during the negotiation process. Further, Miller
9 Buckfire's fee structure for this case includes several other
10 Debtor friendly provision in addition to the financing fee
11 cap that we discussed.

12 The engagement letter provides for a 100%
13 crediting of Miller Buckfire's monthly advisory fees against
14 any restructuring or sale transaction fees. Application of
15 this monthly crediting results in a net restructuring fee
16 that is below what the mean and the median of the market
17 range of approved fee structures on Miller Buckfire's Exhibit
18 2 comparables chart.

19 Now the Committee also argues that limitations on
20 Miller Buckfire's financing fees are warranted because when
21 capital is raised from existing stakeholders there's
22 typically significantly reduced effort involved on behalf of
23 the investment bankers in raising such a financing. However,
24 the Court must consider the reasonableness of the proposed
25 engagement in light of the specifics of this case. And we

1 know that here in this case that perhaps sometimes true
2 proposition is certainly not true of the efforts involved by
3 Miller Buckfire in raising financing from existing
4 stakeholders relating to the DIP financing.

5 Here, there was a highly contentious dispute
6 between two existing stakeholders regarding which would
7 provide financing the Debtor in possession and it required
8 the Debtors to rely heavily on Miller Buckfire's time,
9 effort, knowledge and skills throughout the entire DIP
10 financing process. The resulting fee structure represents
11 tradeoffs that are the results of arm's length negotiations
12 and that are typical in an investment banker retention
13 agreements. It results in an overall balance fee structure
14 that is reasonable.

15 Finally, as Mr. Tracy noted Miller Buckfire has
16 shown a willingness to rebalance the fee structure to
17 accommodate the concerns that are expressed by the Committee.
18 And we believe that the alternative fee structure proposed by
19 Miller Buckfire and the Debtors in the reply totally address
20 the [indiscernible] concerns and still results in a balance
21 and reasonable fee.

22 THE COURT: I'm sorry, before you sit down. I'm
23 not quite sure what the point is in connection with this
24 proposal. It's in the reply. Whether it's a proposal to me,
25 proposal to Committee, I am not sure what it is, but could

1 you explain it because the way I understand it on a net, net
2 it doesn't reduce the fee being sought at all.

3 MS. WEISGERBER: The way that the proposal works
4 is that the Creditors Committee has raised a specific concern
5 about the absence of two types of limitations on the
6 financing fee in this engagement. They have not raised
7 concerns, really, but the overall fee and, I think Mr. Routh
8 noted, it's hard to understand what request, what relief,
9 specifically, they are seeking. But to the extent that they
10 are concerned about the absence of those provisions, we are
11 willing to insert those types of provisions, which provide
12 the specific relief that they appear to be seeking, which is
13 having limitations on financing from existing stakeholders or
14 crediting of financing fees against the restructuring fee;
15 however, there also is a recognition that this 100 percent
16 monthly fee crediting is a very unusual provision and that if
17 we were to implement this additional limitation on the
18 financing fee, recognizing that the entire engagement is a
19 balanced piece that results from numerous tradeoffs, the 100
20 percent monthly crediting should come down as a result of
21 that.

22 THE COURT: All right. So the net, net is the
23 gross amount being paid doesn't change, it just changes what
24 piece of it comes from the financing fee/credit to, which
25 decreases, but then also increases on the monthly fee credit,

1 on the restructuring fee.

2 MR. ROUTH: Your Honor, could I address this point
3 because --

4 THE COURT: Well, I think Miller Buckfire's
5 counsel should be able to explain to me Miller Buckfire's
6 proposal.

7 MS. WEISGERBER: Well, Your Honor, I haven't don't
8 the specific math on it, but I think it would depend on the
9 specifics of the financing that was present, where the source
10 of a financing and subsequent; I'm sorry, I think it would
11 depend on the amount of the financing, ultimately provided.

12 THE COURT: Well, we know the amount of the
13 financing, right? Your mean the amount of the restructuring?

14 MS. WEISGERBER: Subsequent financing, Your Honor.

15 THE COURT: Like exit financing?

16 MS. WEISGERBER: Yes, but if Mr. Routh would like
17 to supplement, I would defer to him as well.

18 MR. ROUTH: Your Honor that is the primary point.
19 The exit financing fee, for example, if there was an equity
20 raise in exit of \$100 million dollars, right now that fee
21 would be 5 percent of that. If there is the 50 percent
22 crediting, then 5 percent of the \$100 million, 50 percent of
23 that or \$2.5 million is then credited against the
24 restructuring fee. So the revised proposal gives Miller
25 Buckfire some cash up front; I believe the testimony was \$1.3

1 million dollars, but it, potentially, reduces the amount they
2 would get in a backend financing fee or if there were interim
3 financing's during the case, in addition to the DIP
4 financing.

5 THE COURT: Okay.

6 MS. WEISGERBER: Any further questions, Your
7 Honor?

8 THE COURT: Yeah, help me out with negotiations in
9 December vs. negotiations in May? The deal in September
10 included the cap on the restructuring fee?

11 MS. WEISGERBER: The deal in December, December
12 2014 was the initial engagement letter.

13 THE COURT: Right.

14 MS. WEISGERBER: And that provided for all of the
15 terms of the proposed engagement except for the specific cap
16 relating to the financing fee and the specific 1.35
17 arrangement of the financing fee. Those were to be
18 negotiated later; however, the December 2014 engagement
19 letter was very clear that there would not be any crediting
20 of the financing fee against the restructuring or the sale
21 fee. Subsequently, the May 2015 engagement letter provided
22 for the specifics of the financing fee, including the 1.35
23 structure and the cap.

24 THE COURT: All right, so if I want to look at
25 this, as you suggest, holistically, it's fair to say that in

1 negotiating the Debtor friendly provisions such as the 100
2 percent credit, which is unusual, that was done at a time
3 when we knew there was going to be a financing fee, we didn't
4 know what it would be, but we knew that it wouldn't credit
5 against the restructuring fee?

6 MS. WEISGERBER: That's correct, Your Honor.

7 THE COURT: So what happened later, it really
8 wasn't subject to the back and forth that had already
9 occurred with the details of the financing fee other than
10 the, you know, the fact that there be no credit on the
11 restructuring fee. So, for example, the limit.

12 MS. WEISGERBER: Right, of the financing fee
13 against the restructuring.

14 THE COURT: The percentages and the limit were
15 negotiated later?

16 MS. WEISGERBER: Correct.

17 THE COURT: Okay. Was there any give and take on
18 other provisions in May, now we're going forward to May or
19 whenever you negotiated what was, ultimately, decided in May.
20 Were there any other give and takes in other terms of the
21 retention at that time, in negotiation, or was it simply
22 getting down to the nitty gritty of actually negotiating the
23 financing fee within the structure that had been previously
24 been agreed to in December?

25 MS. WEISGERBER: I believe it was primarily the

1 latter, but I would have to defer to Mr. Tracy on the
2 specifics of the negotiations.

3 MR. ROUTH: Your Honor, if I may.

4 THE COURT: Yes.

5 MR. ROUTH: The 1.35 percentage was determined in
6 May and the other component that was determined in May would
7 be the \$10 million dollar cap.

8 THE COURT: Those were the only two things in
9 discussion in May?

10 MR. ROUTH: Those were the primary items that I
11 recall.

12 THE COURT: At that time the DIP financing and
13 restructuring support agreement with the tens was the path
14 forward?

15 MR. ROUTH: There were certainly discussions going
16 on with the tens. I don't know that we were at the point
17 where we would say that we had a fully baked restructuring
18 support agreement or anything at that time. When we talk
19 about the May engagement letter, a lot of these negotiations
20 actually occurred in April.

21 THE COURT: Right, because May 4th, I think, is the
22 engagement letter?

23 MR. ROUTH: Yes.

24 THE COURT: All right, but until late May, Oak
25 Tree had refused to be a DIP lender. It was only when they

1 found out that there had been this change in what was going
2 to happen at the Neo side of the business that they ever
3 said, hey, wait a minute, we might want to get involved as a
4 lender. That is my memory from the three DIP hearings.

5 MR. ROUTH: The ten percent noteholders proposal
6 at the time, it was maybe more favorable to Oak Tree with
7 respect to some of the priority issues that Your Honor has
8 that's how I am being treated, I don't need to provide the
9 DIP. I would also note that that time period was the time in
10 which Miller Buckfire was going out to the market and looking
11 for the third party DIP financing.

12 THE COURT: Okay. Thank you. Very helpful.

13 MS. WEISGERBER: Thank you, Your Honor.

14 THE COURT: Mr. Despins.

15 MR. DESPINS: Yes, briefly, Your Honor. The first
16 point, which I raised, it was not in our papers, but, you
17 know, given that they insisted on this holistic approach was
18 the fact that, not to cast aspersions in any way, but, you
19 know, Ms. Tracy has been a managing director for four years,
20 never been qualified as an expert on valuation ever; only an
21 expert witness once, never lead a case other than one other
22 case. So that is not determinative, but certainly something
23 that should be in the mix when we look at the size of these
24 fees. The fact also that the company in the engagement
25 letter, I've never seen this before, where it says, you know,

1 this is Exhibit 1, "Miller Buckfire agrees that Mr. Buckfire
2 will be committed personally to this engagement, shall
3 actively perform services for the company," etc., etc.

4 As I said, you know, I don't how we reconcile that
5 with reality. The testimony was very clear, "are you the
6 lead?" "Yes, I am the lead." How many meetings have you
7 attended?" "Many, can't recall how many." Is that the
8 controlling point? No, it's a data point that I think is
9 important when we look at the size of these fees, especially
10 when we look at the potential fees here for \$15 million
11 dollars. That is huge considering that fact.

12 Now, let's go to the details of the transaction.
13 It's clear that Miller Buckfire has done, on several
14 occasions, a 50 percent crediting and on several other
15 occasions, in some occasions both, but in several other
16 occasions in exclusion, complete exclusion on a financing fee
17 for parties involved in a capital structure. That is a huge,
18 so that is why we will talk about the benefit of the 100
19 percent crediting. There is no comparison that that is huge.
20 It's not only Miller Buckfire. I will come back to the cases
21 in a second, but that is a huge thing.

22 I want the Court to focus on this. The testimony
23 was the savings on the 100 percent crediting vs. what market
24 is, is \$1.3 million dollars. So you might look at that and
25 say, well, that's a lot of money. It is a lot of money, Your

1 Honor, but when you compare that to the absence of crediting
2 or to put it in the reverse, to the fact that a crediting
3 mechanism could save \$5 million dollars in fees, \$10 million
4 divided by half equals \$5 million dollars. That is a huge,
5 you know, game changer in that context. So, therefore, the
6 \$1.3 doesn't really, you know, compare to that.

7 Now, it was very clear, and I will come back to
8 that later, that they never looked at below a billion
9 dollars. I think the testimony was very clear that the
10 amount of prepetition debt is useful, but it's not
11 determinative or binding in any way. So when you have a \$700
12 million dollar case in terms of debt, you can have as much
13 complexity and, in fact, the fees that are listed in our
14 chart support that that there are a lot of \$5, \$6, \$7 million
15 dollar fees in transactions that are smaller in terms of the
16 prepetition debt. So that cannot be determinative.
17 Actually, the testimony was very helpful. I think, no pun
18 intended, that the only thing he said is that that is a
19 helpful data point or useful data point.

20 The next thing is the cap. Their argument is
21 that, and I cannot emphasize that enough, Your Honor, this is
22 like the 100 percent crediting. You might think wow that is
23 great. I think a lot of these things are designed to, you
24 know, look this way, and don't look at the other pocket. So
25 the cap, I think the testimony was very clear that, by the

1 way it's great to have a cap. I can't negate that, but as I
2 said, you know, a billion dollar cap would be a joke. The
3 question is, is a \$10 million dollar cap real here given the
4 facts of this case.

5 THE COURT: Your point there was that any kind of
6 financing that would bump up against the cap would really be
7 a restructuring or a sale?

8 MR. DESPINS: That's exactly the point.

9 THE COURT: In which it's got a smaller cap.

10 MR. DESPINS: Correct, because remember, the way
11 the structure works for the financing fee is 1 percent for
12 real debt or DIP financing and it goes to 5 percent for
13 equity. Nobody is putting \$200 million of equity in this
14 company without owning the company. So, therefore, the cap
15 is, again, it's cosmetically very interesting, but I am not
16 sure --

17 THE COURT: And you don't get paid both. So it's
18 either a restructuring or a financing fee? It's either a
19 sale or a financing fee?

20 MR. DESPINS: I think that that was the testimony,
21 is that if it's an acquisition, you don't get a financing fee
22 in that context. So, therefore, that's why I am saying that
23 it's possible that there would be a \$200 million dollar
24 financing, equity financing, that's possible, but such an
25 equity financing where the company would not be sold in that

1 process, by the way, I would love to be wrong on that. I
2 would like it to be \$200 million, you get 10 percent of the
3 company, but that's not this case. Okay. That's not
4 happening. So that is another fact.

5 Let's talk about, briefly, the recent cases in our
6 chart. By the way, the chart, we said is just a sampling.
7 We never professed that it would be all the cases. The fact
8 is if you found five cases, you would say, but there is
9 something like 17 cases that all have some of these features.
10 By the way, these are not cases, some of them are just next
11 door or upstairs, but they are in Delaware. The numbers on
12 our chart, by the way, the chart, we apologize for the
13 amended chart, but basically one of the things it did, it
14 added numbers so I could actually give you the numbers.

15 Number 1, 8, 9, 10, 13, 14, 16, 17, 22, 24, 26 all
16 have, are there the 50 percent and/or, meaning sometimes they
17 have the 50 percent in zero financing fee for people in the
18 existing capital structure. So, and by the way, most of
19 these cases are 2014 and 2015. The witness was very clear
20 that the market, you know, we have to follow the market and,
21 therefore, Your Honor, we believe that its clearly market and
22 it doesn't make any difference, on a crediting issue, whether
23 the case has prepetition debt or \$700 million or a billion
24 two.

25 Let's talk about the chart for a second. I don't

1 want to belabor the point, but it is very clear, when you
2 look at the bottom, that that box was skewed. Why? Because
3 they didn't factor in the 50 percent or, okay, I'm not going
4 to belabor that point. Therefore, when you use that, they
5 are way off the chart in terms of whether their financing fee
6 combined with the restructuring fee is market or not. Again,
7 only two cases in 2015, six in 2014, the rest are the 15 or
8 all older than that. The witness was very candid, did you
9 peek before at less than a billion? No. I wonder why. I
10 know why. Look at our chart. It will tell you why.

11 THE COURT: Well, I mean that can go both ways.
12 One of the criticisms of charts like this or any kind of
13 analysis is that whenever people come look at comps,
14 additions and subtractions magically seem to support the
15 approach or the conclusion it ultimately had. So to say I
16 took everything between \$1 and \$2.5 million period, didn't
17 add anything, didn't take anything off, you can argue well
18 that's a skew because, you know, you knew that was where you
19 wanted to be or that was the sweet spot or you could argue
20 that's actually ideal because its objective. I took a sample
21 set and I didn't mess with it. He would say, with some
22 force, that the sample said it's reasonable because it's
23 skewed, I think, \$500 million dollars either way on what the
24 funded debt is. So it's designed to capture, roughly,
25 equivalent cases based on the amount of funded debt without

1 any other adjustment.

2 MR. DESPINS: But when the sampling is so limited,
3 15 cases, two in 2015 only, six in 2014, I think that that
4 sampling is not where the market is. When you compare it to
5 the other cases, and we are not making those numbers up. If
6 you look at the 2015 cases we have, most of them in Delaware,
7 they all have these features. I think that that speaks for
8 itself. Now, let's look at their proposal for a second.

9 THE COURT: Yeah.

10 MR. DESPINS: There are two or three things. One,
11 the proposal says we will give you the 50 percent crediting
12 we want, but by the way we will not give you any credit for
13 the Oak Tree financing. That is why I am asking the
14 question, do you know of any engagement letters where, in
15 fact, you can pick and choose the financing that you are
16 going to get a haircut on. The answer is no, there is no
17 such thing; therefore, the fact that they work hard, that's
18 the whole point with the investment banker structure. They
19 don't want the Court or anybody else to say, hey, in March
20 you were kind of slow that month or maybe in April you were
21 so, therefore, give back some money. It doesn't work that
22 way. They keep the money when they are slower and they don't
23 get more money when they are busier. That is the
24 fundamental, Your Honor, is that you never have engagement
25 letters or somehow the investment banker can say this one I

1 will keep and the other one I won't, based on the amount of
2 work done.

3 They continue with the holistic approach, Your
4 Honor. Their fees \$175 a month. Their own chart shows \$156
5 as a mean. Again, I explain the effect of the financing, how
6 it would really skew the chart if the crediting mechanisms
7 were added. Now, let me address the issue of the tradeoffs
8 because I think that is very important. The argument is,
9 basically, we really bargained really hard on this back and
10 forth, therefore, approve it; that's essentially the message.
11 To a certain extent I am sympathetic to that, but that cannot
12 be a substitute for market; otherwise, everyone would say we
13 bargain really hard.

14 The fact is when they locked in to the 100 percent
15 credit, there was no agreement on the financing fee, the size
16 of it or the cap; therefore, they can't say I bartered, which
17 is the implication, I bartered the 100 percent credit against
18 a cap on the financing fee. That argument doesn't hold,
19 therefore, Your Honor, that's why we believe that that
20 argument about the tradeoffs and the negotiations cannot
21 control.

22 So, Your Honor, I would say this in closing, we
23 don't believe, I want to be clear about this because I think
24 that counsel for the Debtor raised that issue, we don't
25 believe that they should get zero fee for a financing with

1 people involved in a capital structure. We believe there
2 should be a reduction and I think the chart supports a 25
3 basis point reduction in a financing fee in those instances.
4 We don't believe it should be zero because we want them to be
5 motivated, all things being equal, we want them to be
6 motivated to do a good job regardless of whether it's people
7 from within or without the capital structure; otherwise, if
8 they are not incentivized, you know, they won't be motivated.

9 Our position is that there needs to be, and merely
10 it is market to have a 50 percent crediting mechanism. Two,
11 that it's okay, I will concede that, to not have the
12 crediting start immediately and it's okay to have it at 50
13 percent. I think that the chart would show, our chart would
14 show that it's between fourth and fifth month, but there are
15 two things that we believe that this does not address. One
16 is that, well, your Judge, you will do whatever you want, but
17 I don't think it would be appropriate to exclude, from what
18 they are proposing, the Oak Tree financing that just
19 happened. That should be subject to 50 percent credit,
20 without a doubt.

21 The last point, Your Honor, is that there should
22 be some form of a reduction for people involved in the
23 capital structure, especially for future financing, Your
24 Honor. Their argument has been, look, you know, we worked
25 really hard, Oak Tree had to be educated. Well, Oak Tree

1 just made a loan in 2014. So, presumably, they knew the
2 company, but let's assume they didn't. So we worked really
3 hard. That argument cannot apply anymore to the supporting
4 ten percent holders and it cannot apply to Oak Tree. So,
5 certainly, for future financings, there should be a discount
6 of some kind in addition to the 50 percent crediting for
7 people in the capital structure, Your Honor. Thank you.

8 THE COURT: You're welcome.

9 MR. ROUTH: Your Honor, just a few points. I
10 disagree with Committee counsel on what the evidence was with
11 respect to Mr. Buckfire's personal involvement. The
12 testimony was that he has been involved, that he's been at
13 meetings, he's been at board meetings, that he has been
14 involved in the process. At any pitch meeting, Your Honor, a
15 Debtors' management might think that a particular individual
16 can be very beneficial to its case, so the Debtors, in this
17 case, put in a provision that required his involvement. That
18 is no knock on Mr. Tracy, that's just what the Debtors felt,
19 in this particular case, would be gained from Mr. Buckfire's
20 personal involvement. He has given us that involvement, thus
21 far, in these cases.

22 With respect to some of the contentions that were
23 made, you know, we heard that half; excuse me, we heard most
24 of the cases in their chart are from 2014 or 2015. That is
25 not true. If you go through and count them, less than half

1 are from 2014 or 2015. We heard a number of, I was having
2 trouble keeping track of the numbers that Committee counsel
3 was going through with respect to the ones on his chart that
4 he thought the Court should focus on. What we didn't hear is
5 how many of the items on his chart, you know, have both types
6 of reductions and an overall financing fee cap like the
7 structure here. I think if you look for all three of those
8 elements, you would find very, very few engagement letters.
9 In fact, I would go so far as to suggest that that would
10 likely take it out of market.

11 Your Honor, one final point. With respect to the
12 alternative proposal, which we believe cures any infirmity,
13 would cure any infirmity in the financing fee, we don't think
14 there is one, but it would cure any alleged infirmity. In
15 exchange, it would increase the amount of monthlies and the
16 amount of the restructuring fee. Mr. Despins notes that the
17 benefit that the Debtors are getting right now is in the
18 neighborhood of about \$1.3 million dollars on the
19 restructuring fee and on that half of the equation.

20 Then he says, well, you might save a lot of more
21 if you have the 50 percent crediting on the financing fee,
22 but that really depends on what happens in these cases. The
23 amount that could be saved could be up to \$5 million dollars,
24 but because of the \$10 million dollar cap, it will never be
25 above that. So the Debtors have the question of all right,

1 we could be saving somewhere between zero and \$5 million
2 dollars. Basically, we can pay \$1.3 million dollars today to
3 save a question mark between zero and \$5 million dollars. I
4 can tell, Your Honor, that that is a close call. The Debtors
5 have some idea of how some of the restructuring proposals
6 are, you know, the Debtors are involved in the restructuring
7 proposals that are going on in these cases. I think the
8 Debtors' belief is that its, frankly, unclear which of those
9 two scenarios would be more favorable to it.

10 So, Your Honor, with that I will sit down. I do
11 believe that the proposal that we put before the Court,
12 today, is reasonable. If the Court has concerns about the
13 financing fee, the alternative structure offered by Miller
14 Buckfire is reasonable as well and the Debtors would accept
15 that.

16 MS. WEISGERBER: I will be very brief, Your Honor.
17 I would just join in Mr. Routh's comments. I think the
18 testimony about why the amount of prepetition debt was used
19 for the chart explains that there are numerous complexities
20 in determining a set of comparables, but prepetition debt is
21 the common metric that is used. It was used in Miller
22 Buckfire's chart, which attempts to provide an objection and
23 principal approach to the process.

24 We do not believe that the Committees' chart
25 presented such an approach. We do not believe it really is a

1 comparables chart, but rather a sampling that goes back 10
2 years, using amounts of prepetition debt all over the place,
3 and there has not been any evidence put on to explain why
4 those cases are comparable and should be used as a metric to
5 compare for a market comparison analysis for this case.

6 Thank you, Your Honor.

7 THE COURT: Thank you. All right, well I am going
8 to sustain the objection. I am not going to pick the
9 modified proposal. It's a little bizarre. One of the good
10 things about this job is I don't get involved in negotiations
11 or the back and forth. I can only decide what is proposed to
12 me and brought forward in the relief that is being sought.
13 So I am a little uncomfortable, frankly, with the idea, well,
14 I don't like menu A, column A, so I will take column B as an
15 approach.

16 Having said all that, Mr. Despins offered column
17 C, really, in the context of his objection saying, you know,
18 these are problems we have with what has been proposed and
19 these are the types of things that might fix it. Looking at
20 what has been presented to me, based on what market under the
21 reasonable facts and circumstances of this case, and I think
22 that's important. The Court just doesn't look at, you know,
23 what people are getting generally speaking. The Court has to
24 look at what the market is, it has to apply it to the facts
25 and circumstances of the case before it. Some factors here

1 go into that.

2 One factor is that pricing on fees has to reflect
3 staffing. Now, this is no knock on Mr. Tracy, we all had to
4 start somewhere and he has been very good on the stand. He
5 appears to be eminently qualified. Certainly, was involved
6 in heated negotiations over the DIP financing that ended up
7 with a good result for the Debtors, but he is not Mr.
8 Buckfire and he's not somebody with 20 years' experience.
9 That is a small factor, but I think it does factor into it.

10 More importantly, under the facts and
11 circumstances of this case, is the fact that the most likely
12 people to be involved in financing this company were already
13 at the table. It was the tens and Oak Tree, and that goes
14 way back. I think it is proper, appropriate under the facts
15 and circumstances of this case, and I think the market
16 generally reflects this, that some sort of discount is
17 appropriate when you are getting financing from people who
18 are already in the deal, who already have skin in the game,
19 that have already been educated, they already know the case
20 and they are more likely than someone who you bring in from
21 the outside to be willing to continue on with the Debtor, not
22 always, of course, but often.

23 On how much work had to get done on a post-
24 petition basis on financing, the fact that we had three DIP
25 hearings; I really don't count that into my equation. I

1 think Mr. Despins raises a good point, you know, the fee
2 would have been the same if everything had gone smoothly on
3 the petition date. I have my thoughts about why things went
4 sideways on the petition date for what was, initially,
5 proposed in front of the Court and why they didn't. I think
6 that had things been done differently on the petition date,
7 we wouldn't have had to have two more financing hearings, but
8 we did. It is what it is.

9 I am not throwing aspersions at anybody, but I
10 can't really put that into my analysis of whether this
11 specific fee is reasonable. I think I need to look at the
12 facts and circumstances of the case, but I really need to
13 take a snap shot, if you will, as of the petition date
14 because that's the *nunc pro tunc* nature of the retention.
15 That is when the documents were filed and that's when the
16 Court, sort of, looks at, hey, what was put in front of the
17 Court under the facts and circumstances of the case at that
18 time, was that reasonable.

19 So what would be reasonable? This is where I pick
20 a column B or column C, which I said I wasn't going to do,
21 but I think it's helpful because it guides the party's
22 negotiations. I don't think that the proposal by Miller
23 Buckfire is reasonable. I think something along the lines of
24 what Mr. Despins has mentioned, which would be a credit or
25 deduction of fee for doing financing both the DIP and future

1 financing with parties that are already in place, i.e., the
2 tens or Oak Tree would be appropriate.

3 I do think that a financing fee for the DIP is
4 appropriate. I am not saying zero on the financing fee. I
5 am just saying that as proposed, both in the initial
6 retention, by that I mean May, and the proposal Miller
7 Buckfire put forward, neither of those would be reasonable.
8 Something along the lines of what Mr. Despins has offered or
9 argued would be reasonable, as I understand it.

10 So I am going to sustain the objection, deny
11 without prejudice the motion. If the parties are able to
12 negotiate a resolution, they can submit it under
13 certification of counsel. We have to, sort of, start over
14 with a contested hearing on a revised Miller Buckfire
15 retention. We can do that at a future date. You can contact
16 chambers about where you want to go with that. Okay.

17 I think that leaves three matters, bar date,
18 executory contract rejection and 2004 discovery. Can you
19 give me, sort of an outline of how you want to proceed, we'll
20 take a brief recess and then we'll get to it.

21 MR. ROUTH: Your Honor, we have a minor dispute
22 with the Creditors Committee over the bar date. I would
23 think, from the Debtors' perspective, we would have a couple
24 of minutes of argument. I don't know if the Committee would
25 have more than that.

1 MR. DESPINS: Less than one minute, Your Honor.

2 THE COURT: This is the non-Debtor affiliate,
3 right?

4 MR. ROUTH: yes.

5 THE COURT: Let's deal with it. Go ahead.

6 MR. ROUTH: Okay. Your Honor, a few updates
7 regarding the bar date and a few proposed changes from the
8 version that we originally filed with the motion. We had
9 originally anticipated that we would be filing our schedules
10 and statements of financial affairs prior to the hearing this
11 morning. We were reviewing them over the weekend and we
12 believe we need a few more business days to file those. The
13 Court ordered deadline from the petition date is August 24th.
14 We are not asking for that to be removed; however, we did
15 represent in our bar date motion that we expected that the
16 schedules and statements would be filed prior to this
17 hearing. So I felt I needed to update the Court in that
18 regard.

19 In response to some of the comments of the United
20 States Trustee, we had already moved the bar date out from
21 its original proposed September 30th, out to October 13th. We
22 expect that the schedules and statements will be filed by
23 this Thursday. We are willing to change the order to
24 indicate that we need to serve the bar date package out by
25 August 16th, which is next Wednesday.

1 THE COURT: That was yesterday.

2 MR. ROUTH: I'm sorry, August 26th.

3 THE COURT: Okay.

4 MR. ROUTH: I have conferred with both the U.S.
5 Trustee and the Creditors Committee and they have no
6 objection to those changes. These dates would mean that
7 parties in interest have 54 days from the filing of the
8 schedules and 49 days from the mailing of the bar date in
9 order to file their proofs of claim. If Your Honor finds
10 that acceptable, that would leave the one objection of the
11 Creditors Committee.

12 The Debtors really have two issues with this. The
13 first is simply the information question. The Creditors
14 Committee objection is basically we need non-Debtor
15 affiliates to file proofs of claim for informational reasons.
16 The reality is, Your Honor, with respect to the cash
17 management order at the last hearing, the Creditors Committee
18 negotiated a number of provisions that were inserted into the
19 orders that expressly provide that the Debtors have to
20 provide them with all sorts of information regarding
21 intercompany transactions. We have to provide them weekly
22 reporting of the outstanding amounts owed by each non-Debtor
23 affiliate to any of the Debtors.

24 In addition, we have to maintain current records
25 with respect to all transfers of cash so that all

1 transactions, including inter-Debtor transactions and
2 intercompany transactions may be readily ascertained, traced
3 and recorded properly on applicable intercompany accounts.
4 The Debtors shall provide reasonable access to such records
5 and procedures to the Committee. That is paragraph 9 of the
6 cash management order.

7 From that perspective, Your Honor, we expect, we
8 already have been addressing some questions the Committee has
9 had about intercompany. We have some extensive document
10 requests that ask for more information that we expect to be
11 providing to them with respect to the intercompany
12 transactions. So from a simple information gathering
13 standpoint, we don't see the point in requiring this in the
14 bar date order, when essentially we have to provide them with
15 the information anyway. If there is no real purpose to it,
16 the issue just becomes cost.

17 Many of these foreign affiliates don't have their
18 own in-house counsel. They commonly will look to general
19 counsel of the company in the United States for advice. The
20 question will then become, well, gee, do we need to have
21 these foreign companies hire Delaware counsel or U.S.
22 Bankruptcy counsel to advise them on this point. We will get
23 into a number of issues like that, Your Honor, and at the end
24 of the day what most counsel would advise is, well, file a
25 proof of claim, include everything you know about it, but

1 also include a number of paragraphs of things that may be
2 unliquidated.

3 So, I think at the end of the day if the
4 Committees' desiring certainty, simply requiring a bar date
5 process isn't going to fully liquidate every dime. There
6 will be some reservation of rights and other things you
7 commonly see in proof of claims forms. At the end of the
8 day, we will spend a lot of money and to really be that much
9 further along. So, Your Honor, we are willing to live with
10 Your Honor's decision, whichever way. We think it would be
11 more beneficial to the estates if we did not have to
12 undertake this exercise.

13 THE COURT: Thank you for expressing willingness
14 to live with my decision. This is the only place in my life
15 where people express that. Mr. Despina.

16 MR. DESPINA: We know there are millions of
17 dollars of transactions or we're learning that there still
18 are millions of dollars of transactions almost on a weekly
19 basis between these non-Debtor affiliates and the Debtors. A
20 lot of them are foreign entities and we also have a basis
21 issue, forget the information issue, how do we bond these
22 people? We have to have a plan of reorganization. How are
23 we going to discharge their claim if we tell them you don't
24 have to file a claim? How do we deal with them? They might
25 say, well, we control them. If they are going to give me

1 releases from all these folks, that's great, but I'm not sure
2 you can. These foreign companies are not going to give us
3 releases. So the bottom line is, it's not the end of the
4 day, I leave it to Your Honor, but I don't understand from a
5 bankruptcy point of view how we are going to leave these
6 people hanging out there just because they are affiliates.

7 THE COURT: I agree. Mr. Buchbinder.

8 MR. BUCHBINDER: Your Honor, Dave Buchbinder for
9 the U.S. Trustee. I will be very, very brief. We resolved a
10 number of issues with the Debtor in the bar date order, but
11 there was one thing that Mr. Routh said a moment ago that
12 requires clarification. The reporting in the cash management
13 order and the monthly operating reports only concerns itself
14 with post-petition activity, including their claims in the
15 schedules documents what they are owed prepetition and we
16 heard a lot of evidence at the various DIP hearings about the
17 Mountain Pass side of the estate being not profitable and the
18 other side of the estate, which includes many or all of the
19 non-Debtor affiliates, is profitable. I just want to make
20 the observation that the cash management order does not
21 substitute for prepetition schedules.

22 THE COURT: Thank you. Well, I agree with Mr.
23 Despins. I think that this is an instance where requiring
24 non-Debtor affiliates to file proofs of claim makes a lot of
25 sense and should be required if we are going to have a bar

1 date. It's not simply informational. I think that's
2 important. I think it's also important, though, to establish
3 legally binded amounts of what may be owed to these non-
4 Debtor affiliates. Certainly, proofs of claim may contain
5 reservations, but that's true for many, many claims filed and
6 that doesn't mean bar dates don't make sense because people
7 simply put reservations attached to their proofs of claim.

8 I think it makes sense in this instance. I echo
9 what Mr. Buchbinder says, while there might be post-petition
10 reconciliations going on, the purpose of the bar date is to
11 liquidate the prepetition amounts owed. Given the fact that
12 these are non-Debtors, given that some of them, if not all of
13 them are foreign corporations or businesses, and given the
14 issues that have sort of percolated through the case relating
15 to the non-Debtor affiliates, I think it makes a lot of sense
16 to require the filing of a proof of claim. If it costs
17 money, it costs money. I am not cavalier about that, but I
18 can only, you know, I have to make decisions based on, sort
19 of, a rough cost benefit analysis that I do up here. In my
20 mind, the benefits of having legal certainty in connection
21 with what the claims are outweighs whatever cost might be
22 associated with appropriately putting in place the mechanisms
23 needed to have those claims filed.

24 MR. ROUTH: Your Honor, perhaps proving that we
25 were ready to proceed whichever way Your Honor ordered, I

1 have a form of order that includes the language that the
2 Committee wanted inserted, if I may approach.

3 THE COURT: Yes. Thank you. This is acceptable,
4 Mr. Despins?

5 MR. DESPINS: Yes, Your Honor.

6 MR. ROUTH: Your Honor, there were a number of
7 changes with respect to informal comments of the PBGC, with
8 respect to Oak Tree, with respect to some other parties. We
9 did file, with the Court, a blacklined form of order that
10 showed all of those changes. So I believe parties in
11 interest have had the opportunity to review the various
12 changes to the bar date order and so I don't intend to go
13 over those with Your Honor today.

14 THE COURT: No, that's not necessary. All right,
15 I have signed the order just submitted.

16 MR. ROUTH: Your Honor, I believe that brings us
17 to the omnibus contract rejection motion.

18 THE COURT: Is there anyone present on the phone
19 or in the Court on behalf of Core-Rosion? All right, I don't
20 hear anyone. I have read their objection. It's an executory
21 contract that can be rejected, and they will have a claim,
22 but it will be a general unsecured claim. The fact that it
23 was, it may be difficult for that creditor to survive
24 financially based on the fact it's not getting paid for work
25 it did, is an unfortunate economic reality of the business.

1 So, unless you have got anything to add on that.

2 MR. ROUTH: Your Honor, we resolved one other
3 objection and I advised opposing counsel I would read a
4 sentence into the record.

5 THE COURT: I will overrule the Core-Rosion
6 objection.

7 MR. ROUTH: Thank you, Your Honor. With respect
8 to Royal Wholesale, they objected to the motion with respect
9 to certain goods that they have title to that are in
10 possession of the Debtors. The Debtors and the objecting
11 party have agreed that this week they would arrange a time in
12 which those goods would be returned to the objecting party
13 and with that, Royal Wholesale is willing to withdrawal their
14 objection.

15 THE COURT: Okay. Please approach with an order.
16 Thank you.

17 MR. ROUTH: With that, Your Honor, I believe that
18 takes us to the 2004 motions.

19 THE COURT: Is that still contested?

20 MR. DESPINS: Yes, Your Honor.

21 THE COURT: All right, we're going to take a
22 recess then.

23 [Recess 4:19:04 to 4:39:22]

24 THE CLERK: All rise.

25 THE COURT: Please be seated.

1 MR. DESPINS: Yes, I'm sure you're excited on
2 Monday afternoon with a fee dispute and now a 2004 discovery
3 dispute. Very exciting, but we will try to keep it simple,
4 Your Honor. So this is the 2004 motion by the Committee
5 regarding various parties, but we are going to start with Oak
6 Tree. Just to set the stage, as you know, we are under a
7 very, very tight deadline, October 6th we need to have a
8 motion or some other pleading asserting claims or we need to
9 ask for an extension, therefore, and when you look at that
10 date and backtrack from there, there is really no time. That
11 is why, you know, I think there was a mention in Oak Tree's
12 paper that we jumped the gun. In this context there is no
13 such thing as jumping the gun. We have no choice but to
14 proceed as quickly as we can.

15 By the way, on October 6th, they are getting very
16 broad releases, unless there is a challenge or an extension,
17 they are getting very, very broad releases under the order.
18 So put this in context, Your Honor, they have \$118 or so
19 million term loan and a purported lease of \$146 million
20 dollars. So that totals about \$260 million or so, maybe a
21 little bit more than that. Out of that, they are going to
22 seek to have allowed, the Debtors have stipulated that they
23 are owed more than \$100 million dollars as a penalty and/or a
24 stipulated loss value. So a huge amount of money.

25 Your Honor, there is plenty of smoke here.

1 Usually I show up in these cases and I say, Your Honor, five
2 years and a half ago and, you know, the Judge looks at me
3 with a certain degree of skepticism. This transaction was
4 done nine months before the filing and it's not like there
5 was a fire after the transaction so, therefore, there is a
6 lot of smoke in terms of the company's financial condition at
7 that time. So we have no choice but to go deep and to go
8 fast. Not surprisingly, that is causing some friction and we
9 are going to try to deal with this today.

10 Let me just address what should be easy issues.
11 The first one is the issue of the [indiscernible] because you
12 dealt with this in a bunch of contexts, but it's the issue of
13 us wanting discovery of their valuation, projections,
14 internal recovery models, etc. I know what the law is,
15 generally, which is that in the confirmation context, if you
16 don't stick your neck out and say the valuation is X, you are
17 generally off the hook on that type of discovery. But this
18 is not what we are dealing with.

19 What we are dealing with is whether the company
20 was insolvent, or undercapitalized or whatever other
21 financial tests are appropriate at the time of the 2014
22 transaction. Clearly, on that, for example, let's take
23 undercapitalization. You know, we know that
24 undercapitalization deals with the projections, a company's
25 projections. We know from, you know, a bunch of sources, but

1 including Judge Gross in the Placom International case that
2 you cited in the [indiscernible] decision that the banks
3 reports or analysis at the time of the transaction are
4 certainly very relevant information. So this information is
5 relevant in more than one respect on terms of
6 undercapitalization, but also the value of the company.
7 Insolvency, we all know that one of the standard issues is
8 discounted cash flow.

9 One of the issues with discounted cash flow is
10 what is the discount rate you are going to apply to that?
11 That depends on your assessment of whether the company is
12 likely or not to make it. What if, I'm not saying there is,
13 but what if there is evidence, as there was in Placom with
14 the bank there, Fleet, that they said, basically in Placom,
15 these guys will never meet their projections, etc., etc.
16 That would be highly relevant to this issue and, therefore,
17 these cases that they cite, regarding the non-discoverability
18 of business models or valuation models in the context of
19 valuation when you are not participating in the valuation
20 hearing, I don't believe are opposite in any way. They are
21 in-opposite.

22 The second issue, Your Honor, is the trading
23 records. We have asked for Oak Tree's trading records in the
24 company's securities. Why did we ask for that? Because they
25 told us that they traded in the company security. So, first

1 thing, we are not making that up. They did tell us. We also
2 know that they had, for a very long period of time, inside
3 information on the company. They say well, you know, I guess
4 they can't see the difference between being polite because we
5 said we have no evidence that there was insider trading,
6 which was being polite, and the fact that, well, add these
7 two factors together, they had inside information and they
8 were trading, that clearly investigations are appropriate
9 because, and we are not saying that we have a claim at this
10 stage, but clearly that needs to be looked at, clearly;
11 therefore, the fact that we are polite in our pleadings
12 should not be equal to us saying that we think we have no
13 claims. Clearly, and we know, by the way, they will say
14 they have all that, but we will address that if we need to.
15 Your Honor, clearly, that is a claim that the estate would
16 have against Oak Tree and it needs to be investigated at this
17 time.

18 It's relevant, also, for other reasons. For
19 example, if they fold securities the day before their
20 transaction closed, and by the way we know that's the case in
21 the sense they sold to the Debtors their securities. They
22 had securities of this Debtor and some of the proceeds of
23 this transaction were used to re-purchase, at par, securities
24 that they had. So we know, that is part of the mindset,
25 which is interesting, but if they had other securities that

1 they sold in the open market the day before the, by the way,
2 I'm not saying that is the case, but if that were the case,
3 it would be highly relevant.

4 The issue of burden. What is the burden on them?
5 These securities, Your Honor, they all have codes. They had
6 CUSIP. So the ten percent notes had a certain CUSIP and the
7 convertible notes had another CUSIP. I guarantee you that it
8 takes up an assistant at Oak Tree about half an hour to punch
9 in the code, put a frame in terms of date and off it comes.
10 So in terms of burden, there is none or practically none in
11 the context of discovery.

12 Now, next issue is the issue of, what I call, the
13 game of battleship, it's the issue of the unlimited discovery
14 of two Oak Tree people for a very short period of time. Let
15 me explain what I mean by the game of battleship. We all
16 played this game when we were kids and basically, you know,
17 your brother is sitting on the other side and he's hiding his
18 destroyer and, you know, you're saying B4 or B6 and he says
19 no you missed. Discovery, even in modern discovery, with the
20 use of search terms should not be a game of battleship.
21 Essentially, the fact is that we don't know how they describe
22 these transactions. What code names they used. They will
23 say they didn't use code names. We have no clue.

24 In order to really assure ourselves that we are
25 not missing the battleship or the aircraft carrier, we want

1 to do a very narrow targeted search, and it is for two
2 employees of Oak Tree. There are two different periods, 40
3 days before the filing and also 15 days before and 15 days
4 after the September 2014 transaction. On top of that, Your
5 Honor, it's not all their e-mails, it's their e-mails with
6 three or four, maybe five entities, Moelis, McKenzie, Duff &
7 Phelps and Miller Buckfire. So that is four, actually, four
8 entities. So that is very narrow.

9 The way I would put this and, you know, I know
10 litigators, laws, these search terms, by the way, when I was
11 doing that stuff, we didn't use that, we actually went to the
12 client and looked through documents, but now they don't do
13 that. That is a compelling argument when you have millions
14 of documents of potentially responsive documents. But here,
15 on this issue, they are not telling you oh my God, there
16 would be thousands of e-mails, they are just saying we are
17 not doing it for two reasons. One, it would be intrusive of
18 Oak Tree for reasons that I don't know and two, they raise
19 this privilege issue, which this one I give them a lot of
20 credit for in terms of creativity, which is if Milbank
21 reviewed e-mails from these two folks and they contain
22 privileged information about other deals, because the
23 argument is maybe, you know, Oak Tree number one, Oak Tree
24 number two communicated with Miller Buckfire on other deals.
25 If Milbank saw this, that would constitute a waiver of the

1 privilege.

2 The way, for example, when you produce to a
3 governmental agency like the SEC, when you open the door,
4 then the privilege is waived. They site no case for that
5 proposition. I want to be very precise, they site cases
6 involving governmental agencies and all that, but there is no
7 case saying that when your own counsel reviews documents, in
8 the context of document production, even though it is not
9 your counsel on this transaction that a privilege is waived.
10 Actually, frankly, if that concept works, we have just
11 invented the greatest way never to produce documents. So if
12 you are talking to Miller Buckfire on two deals, always talk
13 to them at the same time, meaning the e-mail should cover
14 both because that way nobody can review it because it could
15 be a waiver of the privilege. That cannot be the law. I
16 give them a lot of kudos for creativity, but that cannot be
17 the case.

18 This is so narrow, Your Honor, this request for
19 the two Oak Tree folks for a very limited period of time.
20 It's so narrow that there cannot be any burden. It's not
21 like as if they come back and say there will be 10,000;
22 they're not even trying to go and look because they know, for
23 30 days, what could it be. It could never be, and that is
24 why the resort to the privilege issue. So that is the third
25 point.

1 The final point is there is a search. I have to
2 tell you, I was talking to my partner, Jay Worthington the
3 litigator, I said, you know, I need to understand this. It's
4 counterintuitive because they call this the all document
5 request. It's true that initially it looks like that because
6 it talks about all Molycorp documents, but time out. It's
7 directed at only eight custodians and, on that, its limited
8 by the search terms that we agreed upon. So, therefore, it
9 sounds like a lot, but it's really not a lot, Your Honor.
10 So, in a nutshell, these are the four issues, I think, we are
11 dealing with here today. So I will respond to whatever
12 arguments that counsel makes, but I think that concludes my
13 presentation.

14 THE COURT: I thought, well, maybe I will hear
15 from others, but I thought on this last point they were
16 saying that their point was that it wasn't limited by the
17 search terms, that you were asking for everything that had to
18 do with Molycorp and it wasn't in any way being limited by
19 the search terms.

20 MR. DESPINS: This is where I need a life line
21 since we are talking about games like battleship. I need a
22 life line from Mr. Worthington, maybe he can explain it to
23 the Court.

24 MR. WORTHINGTON: Your Honor, my understanding
25 from, and I have been listening in on the meet and confers,

1 is that the discussion related to all Molycorp documents that
2 satisfied the search criteria, which included custodians and
3 search term limitations. So it is not calling for a search
4 in addition to the key word filter search.

5 THE COURT: Okay. So it's a, sort of catch all
6 bucket at the bottom of the discovery list, you know, not
7 item 34 of 34 in the sense, you know, all Molycorp documents.
8 Their point was, well, wait a minute, we just went through 33
9 items. Since I am not limited, why did you even ask for the
10 first 33, you have asked for 34 and now you have asked for
11 everything. Your point is, well, that might be the case, but
12 it's limited by the custodians and the search terms.

13 MR. WORTHINGTON: Right. In practice, Your Honor,
14 as we understand it, it's a document will belong to a
15 custodian, hit the search filter, and then a reviewer will
16 have to determine if that document is responsive. We are
17 saying if it relate to Molycorp, after it has satisfied the
18 custodian and the search filter criteria, it should be
19 treated as responsive.

20 THE COURT: All right, I understand. Thank you.

21 MR. LEBLANC: Good afternoon, Your Honor, Andrew
22 Leblanc of Milbank Tweed on behalf of Oak Tree. Let me,
23 actually, take them in reverse order, that sort of starting
24 from the broadest down to the narrowest. Just to deal with
25 that, if I understand correctly, I'm not sure we have a

1 dispute on the all documents relating to Molycorp. In fact,
2 it was the first request. So we said to them, the first time
3 we got the request over, why do you need 2 through 33 if you
4 have 1. They said, let's focus on 2 through 33, we will come
5 up with search terms.

6 So just to level set where we sit, Your Honor,
7 this is not a 2004 where we are saying we are not going to
8 produce documents. This is a motion to compel a subset of
9 documents. Just to give this Court a sense of what we have
10 done, since the first time we first got the discovery
11 request, we have met and conferred with them many times. At
12 their request, they gave us 51 search terms that we have, in
13 fact, run through Oak Tree's servers on the eight custodians
14 that were identified and we have collected those documents,
15 and today, on the deadline that they asked for production, we
16 are producing, substantially, all of the documents that are
17 responsive. We have called out, obviously, privileged and
18 then the false positives.

19 Let me give you a sense because, Your Honor, I
20 have, actually, never seen this in any case; the search terms
21 that we proposed to them in response to their request are the
22 typical search terms one would expect, which would be
23 Molycorp, or Moly, or MCP or Neo, any of those names,
24 generally, with another word like financial condition, or
25 finance or projections or something like that. They said,

1 no, no, we don't want that. We want these 51 words run
2 without any connection to anything else. So, for example,
3 the first word in the search is Molycorp. So any document
4 that has the word Molycorp in it would be captured by our
5 search. The list, and I have the list here if Your Honor
6 wants to see it, I think it might be useful. If Your Honor
7 would like to see it, I will hand it up.

8 THE COURT: Sure.

9 MR. LEBLANC: May I approach, Your Honor?

10 THE COURT: Yeah.

11 MR. LEBLANC: So, Your Honor, this is the list of
12 search terms that was provided to us by the Committee. So
13 running those search terms through the custodians yielded
14 22,000 documents. When we reviewed for both privileged and
15 responsiveness, we are going to produce over 3,000 documents
16 today, which we think, substantially, completes the
17 production. There is, obviously, we are going back through
18 second level review of documents that were identified for
19 privilege. Those are not the issues that we are here for
20 today.

21 I will talk about the two categories of documents
22 where we have said we are not going to produce them, but
23 before I get to that, to be clear, if all they are asking for
24 now, which is different then what we had understood, if all
25 they are asking for now is for us to run these search terms

1 and to produce the documents that are yielded from it,
2 subject to whatever disputes we have on these couple of
3 categories, then we are fine.

4 What it looked like to us, Your Honor, is that
5 they wanted to press a request for all documents concerning
6 Molycorp so that if in the future a document arose because it
7 was forwarded on to somebody and it was produced to them from
8 some third party, and it didn't use one of these search
9 terms, then we would be the ones responsible for that not
10 being captured as opposed to their responsible for it not
11 being captured because we used their search terms. If that
12 is not the issue, all request number 1 for all Molycorp
13 documents is asking for is actually these documents yielded
14 from this, then we are fine. We don't have an issue with
15 that. I think we can leave that issue to the side.

16 THE COURT: All right, let's narrow this. Let's
17 see if that is the case.

18 MR. WORTHINGTON: I think we are in agreement with
19 the caveat that should we become aware of additional
20 references, means of referring the Molycorp code words for
21 Molycorp or that might arise in the future, we would have to
22 reserve the right to request additional searches to identify
23 those additional Molycorp documents that might have been
24 missed entirely by the search protocol thus far.

25 MR. LEBLANC: We have no issue with that. In

1 fact, Your Honor, we put that into our response that we are
2 happy to run, if they have other search terms they want us to
3 run later, we are happy to run them. This list is there were
4 six terms added at the bottom. We are happy to do that.

5 THE COURT: I think we have an agreement, all
6 right.

7 MR. LEBLANC: Good. The second issue, Your Honor,
8 which Mr. Despins described as very narrow, I am actually not
9 sure because their objection says one thing about the time
10 limits, but just to be clear about what they are asking for
11 is for two individuals at Oak Tree, they are saying every
12 communication with anybody at any of these four financial
13 institutions, whether its McKenzie or financial institutions
14 or consultants, on any topic you need to pull and look at,
15 specifically.

16 Now, importantly, Your Honor, the only documents
17 that would be yielded from that, that are not yielded from
18 the list of 51 search terms are documents that, by their
19 nature, have none of these words on them. We suggest, and to
20 be clear, while its two people at Oak Tree, it is an
21 unlimited universe of people at each one of those financial
22 institutions. So Moelis, McKenzie, Miller Buckfire and Duff
23 & Phelps. So to the extent that Mr. Lang, who is one of the
24 people that they have asked for the search for, we identified
25 him in our paper, who is the head of restructuring for Oak

1 Tree, engages in communication with Miller Buckfire on four
2 different deals. This additional search, what Mr. Despina
3 describes as very narrow, by our calculation it looked like
4 120 day period we would have to search Mr. Lang's e-mails,
5 would yield, the only documents that would not be duplicative
6 of the first request and the search terms, would be documents
7 that have nothing to do with, they don't even say Molycorp,
8 MCP or any of these other 50 terms on them.

9 Now, what we suggest, Your Honor, is that that is
10 a search that by its nature is designed to yield documents
11 that are unrelated to Moly and to Molycorp and are instead
12 documents related to other transactions that are going on in
13 the market place. We think it is entirely inappropriate in
14 this context to have a list as extensive of this. It's not a
15 list of limited search terms within 50 words of something
16 else, but a virtually unlimited search term list that they
17 came up with to say then, look also for these other ones that
18 have none of these words in them over this 120 day period
19 with this entire set of financial firms.

20 Your Honor, we think it's unprecedented. I have
21 never seen that in any case I have been involved in and it's
22 completely inappropriate in this context because the person
23 at Oak Tree; we had a list of several of the matters that Oak
24 Tree is involved in, Your Honor, and there is dozens and
25 dozens of more, obviously. These people at Oak Tree are

1 engaged with these financial firms and these consultants in a
2 number of different things. It is designed to yield other
3 cases, not this case. Then, we are asked, and I will just
4 give an easy example because it's one that's public. We just
5 confirmed in front of Judge Wiles, around the Fourth of July,
6 it was July 2nd, we confirmed a case, In Re Chassix. We
7 represented Platinum Equity, which was the equity sponsor in
8 that case and one of the largest lenders was Oak Tree. So
9 they were, in effect, on the other side.

10 Now, to the extent that, and I don't think any of
11 those four firms, although, I think McKenzie was, McKenzie
12 was involved in that case. So if McKenzie's name comes up in
13 the 60 days or 120 days for which this review is sought, then
14 we are going to get every document that Mr. Lange engaged in,
15 every communication he had with McKenzie regarding Chassix.
16 We are going to now review it. That case is confirmed, so
17 it's not as big an issue for us, but what's unusual about
18 this is it's designed to elicit or to return documents that
19 when you de-duplicate them, the only new set of documents or
20 documents that are almost assuredly unrelated to Oak Tree,
21 particularly in light of, or to Molycorp.

22 THE COURT: I mean, that's what we used to do,
23 right. Let's go back to pre-email when we were both young
24 lawyers, and you were sent on site, and you were said to look
25 through the CFO's correspondence file, we got to CFO's

1 correspondence file. There was no preliminary cut, you know,
2 we looked at all the letters he had sent in the last 60 days
3 and we went through the documents or we went through the
4 boxes of the controller. I mean that is how discovery used
5 to happen. If you came across a communication between the
6 CFO and the lawyer on another deal that didn't have anything
7 to do, that didn't waive privilege, that was just not
8 responsive or not responsive and privileged, you know, not
9 necessarily privileged with you, privileged with somebody
10 because it's the client's privilege that mattered.

11 MR. LEBLANC: Your Honor.

12 THE COURT: That is what we used to do. So e-
13 discovery is great because we don't have to do that anymore,
14 generally speaking and, particularly, great because the
15 volume of communication has exploded, exponentially. I mean,
16 we all send a ton more e-mails then we ever sent letters
17 back. Again, you know, when I started I didn't have a
18 computer on my desk, and that's how old I am. So I
19 understand why we have the power of e-discovery, the
20 necessity of e-discovery, but it's not necessarily the end of
21 the world to have to do it the old fashioned way, even if you
22 are looking at e-mails.

23 MR. LEBLANC: Well, Your Honor, and I don't
24 disagree with all of that. I do disagree with some it. What
25 you have here, you have the power of e-discovery in this

1 circumstance to know that if it's on this list, these 51
2 terms, we are already going to get it.

3 THE COURT: Right.

4 MR. LEBLANC: This is just everything else. What
5 we do know, what we are certain of is the everything else is
6 a universe that is, likely, quite large. It's not 15 days
7 plus or minus. By our calculations, it's some 120 days total
8 of these two individuals with anyone in these different
9 firms. In that circumstance, Your Honor, we think that the
10 burden of that alone is unreasonable.

11 I can honestly say, Your Honor, and I have only
12 done discovery through the e-discovery world, but I have
13 never seen anyone ask for these documents. I have never seen
14 another Court order this type of review in the e-discovery
15 world because as Your Honor just noted, when you have a
16 correspondence file, you might have sent, you know, a handful
17 of letters a day. Today, my inbox, and I'm sure many people
18 in this Courtroom are the same, I get more than 400 e-mails a
19 day that I am either copied on, or directed to me, I'm cc'd
20 or I'm bcc'd; it's an entirely different world that we are
21 dealing with in these circumstances.

22 In light of that, Your Honor, its wholly
23 unprecedented in our view and we think it's completely
24 inappropriate in this context because the prospect that they
25 are going to miss something with this search list is so

1 remote, Your Honor, and, again, with the understanding as we
2 have already put in the record and we put in our paper that
3 if there is something that comes up, if somebody uses another
4 project name, and I will give you just an example; at the
5 bottom handful, Your Honor, there is a Project REM and a
6 Project REE, those were added to the list because we
7 understand those are the project names that McKenzie used for
8 its work in this case.

9 So we added it to the list, at the Committees'
10 request, and they are going to get those documents. If
11 another one of those comes up, we will do that search. What
12 we are objecting to in this element, Your Honor, is just this
13 wide open period of time, and not a very narrow period of
14 time, with all these financial firms that are involved and
15 many different things in the marketplace.

16 THE COURT: Okay.

17 MR. LEBLANC: And now I am going, again,
18 backwards. Now, the other two are discreet issues, so let me
19 take them in the order that Mr. Despins presented them.
20 Internal valuations. Your Honor, when Your Honor just over a
21 year ago wrote the Energy Futures Holdings decision, you said
22 "it's uncommon to ask for internal valuations in the context
23 of a bankruptcy case." That's what you had said at the time.
24 Now, little did we know, yours was, and I guess you had
25 already referenced them because they had happened only in the

1 proceeding couple of months, but over a three month period of
2 time, three Courts in New York and Delaware had cause to deal
3 with this question and to decide whether or not the
4 proprietary internal valuations that were done by creditors
5 in a case were subject to discovery.

6 I think, Your Honor, the notion that that arose,
7 certainly, in the Dolan case and, certainly, in the Genco
8 case in the context of plan confirmation, the idea that,
9 well, you couldn't get it as plan confirmation discovery,
10 but, instead, you could just serve a Rule 2004 to get the
11 same information; I don't think that works, Your Honor. The
12 point, the issue here is this is not probative. The internal
13 thinking about valuation is not probative of anything.

14 Now, the Committee has a stable of financial
15 advisors at this point in time. They have Blackstone and
16 they have Berkeley Capital. If they believe, based upon the
17 Debtors financial information that there is a basis to assert
18 a claim against Oak Tree, and that claims then gives rise or
19 makes relevant Oak Tree's internal valuations, which it's
20 difficult to see because, obvious, if it's an actual
21 fraudulent transfer claim, then Oak Tree's views don't
22 matter; it's the Debtors' views. If its constructive
23 fraudulent transfer claim, then, what is at issue is the
24 facts, which are from the Debtors' financial records. They
25 have everything they need to make whatever arguments they

1 want to make.

2 I don't think there is any distinction. I think
3 the notion, Your Honor, that given your decision, Judge
4 Shannon's decision, Judge Lane's decision that you would turn
5 around and say, well, you can't get it as plan discovery, but
6 its fair discovery as Rule 2004 discovery. All you would see
7 is you would see an awful lot more requests for valuation
8 information as part of Rule 2004 instead of plan discovery
9 because that's where you can get it.

10 Your Honor, a couple things that are important.
11 Mr. Despins suggested, well, this is just about the
12 transaction 2014. Well, that is not how the request is
13 actually framed. It is every document from some, I think its
14 January 2013 forward relating to valuation. So, we don't
15 think it's not limited to any period around the time of the
16 transaction. We think even that, however, would be
17 inappropriate unless and until it becomes relevant to
18 something in this case, which the Committee can make relevant
19 or not based upon information they can get entirely from
20 other sources. So we think Your Honor's decision in the EFH
21 is entirely appropriate, the same ruling that Judge Lane and
22 Judge Shannon entered. To the extent that it becomes an
23 issue at some point in the future, which we are here, we
24 don't even know what a plan may look like, we can cross that
25 bridge when we come to it, Your Honor, but it's just not

1 appropriate now.

2 The last information, and just to be clear about
3 the valuation information, so, Your Honor, when I say that we
4 searched the 51 search terms, what we have excluded from our
5 production, really, is just to categories of things. There
6 is the privileged documents and the false positives. Those
7 are the only things that come out of that \$22,000.00 that
8 bring it down to \$3,000.00. On top of that, we have also
9 taken out the internal valuations that Oak Tree has; that is
10 the only category. I will talk about the trading issue in a
11 second, but I just want to be clear about that. So there is,
12 obviously, given the nature of the transaction with the
13 Canadian company and a bunch of foreign subs where perfection
14 issues had to be dealt with, there is a lot of privilege
15 issues with local counsel in various jurisdictions. So there
16 is a lot of privileged documents. There is also a lot of
17 false positives because if you look further down the list,
18 Your Honor, there is a name like Bedford where every state in
19 New England has a Bedford as a city or a town, so there is a
20 lot of false positives there. Doolan is not an uncommon
21 name, so those get a lot of false positives.

22 The only thing we have actually take out is issues
23 related to valuation. The reason I say that, Your Honor, is
24 because trading information. This is the last category that
25 Mr. Despins talked about. The trading information, we have

1 agreed, Your Honor, to provide any and all trading
2 information from the books of the people at Oak Tree who were
3 involved in any of these transactions. So the custodians at
4 Oak Tree who were involved in these transactions, to the
5 extent that they traded, the Committee will have all of that
6 information. So we have not excluded anything based upon
7 trading information that is possessed, or within the
8 knowledge, or sent to or received by those eight custodians
9 of Oak Tree who are actually involved in this transaction.

10 What we expressed to the Committee we are
11 unwilling to do is to go look at the rest of Oak Tree, which
12 is a large organization, has a bunch of different trading
13 books and go through those books and see if there is any
14 trades in the securities of the Debtor. We don't think it's
15 appropriate. We don't think it's necessary. So that is the
16 limitation that we have drawn because if any of them were
17 trading, they were not trading as part of the finance team or
18 the deal team here. So that is the distinction that we have
19 drawn, Your Honor. The trading books of anybody involved in
20 these transactions that the Committee is investigating, they
21 will have and they will get.

22 So, Your Honor, we have tried very hard because we
23 understand there is, I wouldn't say it's a very short period
24 of time, it's sort of a common period of time to conduct this
25 investigation, so we got on it immediately when the Committee

1 sent us requests. This isn't a 2004 in the sense that you
2 need to authorize them to come take discovery, we didn't
3 object to that. We said, immediately, we will do that. This
4 is really a motion to compel a very narrow set of documents.

5 THE COURT: Okay.

6 MR. LEBLANC: Your Honor, we think for the reasons
7 I have discussed, that it's inappropriate and unnecessary for
8 you to compel the production. Thank you, Your Honor.

9 THE COURT: Thank you.

10 MR. DESPINS: So very briefly, Your Honor, again,
11 starting from the last point, which is the trading, I don't
12 care whether people were trading that were involved in
13 Molycorp or not. However, I know this from other funds, not
14 from Oak Tree, but I know this, they have walls that people
15 of the wall report to the same person who has one brain and
16 who is told, hey, we want to invest. By the way, I want to
17 be clear, I'm not saying that this happened here, but I have
18 seen this happen where they say I want to invest or sell
19 Molycorp, I want to buy Molycorp and that same person has
20 somebody else reporting to him on the other side of the wall.

21 So the point is, the words that Mr. Leblanc used
22 are it's not appropriate or necessary. What are those words,
23 appropriate according to who? If there is insider trading,
24 we absolutely need to investigate that. As I said, the
25 burden, he's not even arguing with that. If you push a

1 button, you put the code in and it spits out the
2 transactions. If their problem is they want to redact
3 amounts, things like that or discuss that, but the concept
4 that we would have access to that is fundamental. There is
5 just no way around that.

6 Then, the issue of internal valuations, I mean if
7 you are lending, let's say, \$250 million dollars to someone
8 and it has a, I'm making round numbers now, and there is a
9 prepayment premium of \$100 million dollars and you have
10 projections or models that show that these guys are not going
11 to make for the next three months, that clearly could have a
12 bearing on that transaction both from a fraudulent transfer
13 point of view, but also from whether these claims should be
14 allowed at all. So, clearly, these other cases about
15 valuation and plan confirmation have no bearing on that. We
16 are talking about the time of the transaction and that's
17 relevant from an under capitalization point of view.

18 Again, it's like Judge Gross in Placom, he
19 basically said the notes and the comments on the lender at
20 the time of the transaction are highly relevant. Onto the
21 other point about, again, same words, its burdensome, it's
22 inappropriate, never seen that before. The point being look
23 at all these names, look at all these terms. I will give you
24 three. This is, again, the search of two individuals for a
25 limited period of time, 30 days before the filing, 15 days

1 before and 15 after the 2014 transaction. They are saying,
2 you don't need to do that. By the way, the reason we are
3 doing that is a control test to make sure that the search
4 terms actually work. Everything in there, there are so many
5 names, but I will give you five different, for example, they
6 are at a meeting, somebody sends an e-mail to somebody else,
7 I can't believe your CFO said. How would that be picked up
8 by any of the search terms? It would not be picked up.

9 You're a CFO and never made a projection in the
10 last five years or Gene made up these numbers. By the way,
11 these are not real names, to the protect the innocents here,
12 but you get the point, Judge, is that it's the point you are
13 making. Yes, search terms are wonderful, but given that we
14 have narrowed it so much, there is no burden on them to
15 actually go and look. Mr. Leblanc said I get 400 e-mails a
16 day, but 400 e-mails from four sources, I don't think so. If
17 you are getting 400 e-mails from these four sources, that is
18 possible, but I don't think it's likely. By the way, they
19 are not saying that. They have made no argument that there
20 is going to be thousands of e-mails.

21 The key point they are saying is this is designed
22 to catch other transactions. Let's follow that. So let's
23 assume that actually these e-mails talk about another
24 transaction. I will never see this e-mail ever. So how is
25 it designed to do that? For what purpose, to have them incur

1 fees. I mean, please that is kind of insulting. The point
2 is there can be plenty of, I know this because when I send e-
3 mails there is not always a title that says Molycorp, there
4 is not always this and that; therefore, it's very easy to go
5 beyond or past these search terms. That is why, Your Honor,
6 given the very limited scope here, its two people, and its 30
7 days before the filing, 15 days before the transaction and 15
8 days after for the unlimited search. The trading records,
9 that's kind of, it's basic. Again, on the projections, their
10 recovery models, that is highly relevant to the issue of
11 allowance of those claims, any claims that the estate may
12 have against Oak Tree.

13 THE COURT: Okay. Yes.

14 MR. LEBLANC: Could I just respond to two points,
15 Your Honor?

16 THE COURT: Yes.

17 MR. LEBLANC: The first is, again, to level set.
18 This is a very large financial institution, a very large fund
19 dealing with a bunch of different financial advisors,
20 consultants, those types of things. The e-mails Mr. Despins
21 just referred to, your CFO has never hit a projection. I
22 don't know how we would ever deem them to be responsive
23 because they wouldn't have had any of the terms. We are not
24 just going to hand that stuff over to them. We would have to
25 them review it for responsiveness. We have no way of seeing

1 whether that is responsive. It is just not a workable
2 solution here. It really isn't, Your Honor. For that reason
3 I don't think anybody has ever tried it before or done it
4 before. It's just not workable. It has to have none of
5 those terms.

6 If they want to add other terms, if Gene is
7 important to them, then let's add Gene to the list. I don't
8 know who that might be, but let's add it to the list. The
9 only other point is, Your Honor, Mr. Despins keeps referring
10 to cases that have decided valuation is not relevant in the
11 context of confirmation. Your Honor's decision in Energy
12 Futures was not in the context of confirmation. It was a
13 declaratory judgment action where you said whether or not the
14 Debtor is solvent is relevant to how you determine the legal
15 question, whether it's an equitable standard that you would
16 apply or a legal standard that would apply depending on
17 whether they are solvent or insolvent. Even in that context,
18 you said it's not appropriate to have this information
19 discovery.

20 I think that context is important, Your Honor. I
21 think Mr. Despins just brushes it over saying that's a
22 different context, you shouldn't apply those rules to 2004
23 because it's a fishing expedition. This is, as we say in our
24 pleadings, Your Honor, the hook ain't baited here.

25 THE COURT: Okay.

1 MR. LEBLANC: Thank you, Your Honor.

2 THE COURT: All right.

3 MR. DESPINS: Your Honor, two seconds. Your case
4 on EHF was the issue of whether the company is insolvent
5 today. These people have nothing to do with entering in a
6 transaction while the company was insolvent or not
7 undercapitalized or not; two totally different issues. On
8 the issue of discovery being too broad, I am going back to
9 the first thing I mentioned, you know, they know where the
10 destroyer is. They have all their hot documents and they
11 want search terms because we are going to go past the
12 destroyer or the aircraft carrier and that's not the way this
13 should proceed. Thank you.

14 THE COURT: All right, well, again, there were
15 four issues identified. One was resolved by, sort of,
16 talking it out in Court, which is this all Molycorp documents
17 issue and, obviously, what the parties agreed to on the
18 record will resolve that. With regard to the Oak Tree
19 trading records and the company securities, I think that is
20 appropriate. I don't think that needs to be limited to these
21 eight custodians. If anyone affiliated with Oak Tree, in
22 their various capacities, was trading in any of the company
23 securities, I think that's relevant and should be
24 discoverable. I don't think the burden is high.

25 I am not going to require the production of

1 valuation projections or internal valuation at this time. I
2 don't think enough has been put in front of the Court that
3 would deem it to be relevant or likely to lead to the
4 discovery of relevant information. As I stand by, my
5 comments a year ago or so in EFH about internal valuation,
6 generally, being unavailable and not favored, there are
7 certainly circumstances in which it could arise and be
8 relevant. I don't see them having been identified at this
9 time, so denying it now without prejudice as to what may
10 occur in the future or what might come to light in the future
11 or become relevant in the future.

12 It may be, you know, if the Committee does its
13 investigation and institutes some sort of action, you know,
14 in the context of that action it may become an issue that is
15 right for discovery. I don't know. I don't know what that
16 might be, but I don't think they need that information, as we
17 sit here today, to get between now and October 6th. Those are
18 the easy ones.

19 The hardest one for me is this concept of
20 unlimited discovery of these two identified persons without
21 the limited search terms for, I guess, it's a total of 120
22 days; its 60 days for each person. I am torn, frankly, on
23 how to proceed because I'm concerned with opening up this
24 giant morass of information instead of using the search
25 terms, but I am going to allow it because its limited to the

1 communication with the four entities identified, Moelis,
2 Miller Buckfire and two others that I don't remember.

3 So we are not talking about all e-mails received
4 or sent by these people. We are not talking about every ECF
5 notice that an attorney has gotten with every *pro hac vice*
6 motion. We are talking about specific people, two specific
7 people communicating with four specific firms and if it
8 identifies a bunch of communications in other cases,
9 obviously, that is not responsive. It's going to be a pain.
10 We are going to have to pay \$550.00 an hour or more for
11 somebody to go through and make that determination. That is,
12 you know, one of the reasons it's important we use search
13 terms and that we limit the e-discovery because of the
14 explosion of information and the expense associated of going
15 through it without it, but, I think, given the narrowing
16 which has been done here, which is really, you know, more
17 narrowing would have been appropriate, less narrowing
18 wouldn't have been.

19 This is, sort of, on the cusp. This is, you know,
20 I can pay. If you have been asked for 60 days before the
21 filing or, you know, if you have been talking about any
22 communication with any other people. I think it is just
23 sufficiently narrowly tailored that I will allow this
24 exception to the general rule about e-discovery. So I will
25 allow items 2 and 3 on Mr. Despins list, not allow number 1

1 and number 4 as becoming irrelevant or moot.

2 MR. LEBLANC: And, Your Honor, the one thing I
3 will note is that if this yields hundreds of thousands of
4 documents, we will work with the Committee to try to do
5 something to narrow it, but we will see what we can do to
6 comply with this. Obviously, their response date was today,
7 so we need that, but we will work with the Committee to do
8 this as quickly as possible.

9 THE COURT: All right.

10 MR. LEBLANC: Your Honor, just so it's clear on
11 the record, we reserved with interrogatories on Friday, if we
12 have to deal with those issues before the Court we will, but
13 one of the documents they put before the Court was the
14 deposition notice. So we have not met and conferred on the
15 deposition notice yet. So I just don't want a motion to
16 compel the granted with respect to the motion, the deposition
17 notice at this time.

18 THE COURT: I'm just dealing with the four issues
19 that were identified.

20 MR. LEBLANC: Thank you, Your Honor.

21 MR. DESPINS: Your Honor, I sort of hesitate to
22 ask this, but I, sort of, need to; clarification of what is
23 the valuation analysis. I mean, there are also some things
24 in there, projections that, for example, show that the
25 company is not going to be able to --

1 THE COURT: If they are internal projections, no,
2 I am not requiring that.

3 MR. DESPINS: Okay. Thank you, Your Honor.

4 THE COURT: Anything else?

5 MR. WORTHINGTON: Yes, Your Honor, we had the two
6 remaining pieces of the Rule 2004 motion with respect to Duff
7 & Phelps and Moelis.

8 THE COURT: Okay.

9 MR. WORTHINGTON: This will be very quick. With
10 respect to Duff & Phelps, the Committee and Duff & Phelps
11 have reached an agreement and we are withdrawing the motion.
12 With respect to Moelis, we have not yet reached agreement.
13 There may be counsel for Moelis on the phone, I don't know.

14 UNIDENTIFIED SPEAKER: Yes, I'm sorry, Your Honor,
15 this is [indiscernible], I am the general counsel for Moelis.
16 We have not yet engaged counsel.

17 THE COURT: Okay.

18 MR. WORTHINGTON: The current situation with
19 respect to Moelis is or the Committees' position is there can
20 be no real dispute as to the relevance of Moelis, of
21 documents and information in Moelis's possession. Moelis
22 advised Molycorp, prior to 2014, with respect, at least to,
23 certain equity offerings. It also advised the company
24 throughout 2014 with respect to starting early in the year,
25 analysis and advise provided concerning the company's capital

1 structure, potential refinancing's. It advised the company
2 and, as we understand it, negotiated on the company's behalf
3 in connection with the 2014 Oak Tree transaction. It also
4 negotiated on the company's behalf with respect to potential
5 alternatives to the transaction.

6 After the 2014 Oak Tree transaction, we had seen,
7 although we do not yet have a complete set of Moelis
8 presentations, we have seen board minutes and documents
9 indicating that Moelis continued to provide analysis and
10 advise to the company regarding its capital structure post
11 the Oak Tree transaction and engaged in negotiations on the
12 company's behalf with respect to other lenders and other
13 interested parties. Our understanding is that continued, at
14 least, until the end of 2014 or perhaps January of 2015 when
15 Miller Buckfire had done the same.

16 As we understand it, Moelis's objection is,
17 principally, as to burden. We have made a series of detailed
18 request to Moelis in which we have taken the same Molycorp
19 search filter, which is designed to capture references to
20 Molycorp. We have made one fairly significant concession in
21 that the term MCP, which is the company's, used to be the
22 company's publicly traded ticker, is also a reference to
23 Moelis Capital Partners. So we have agreed to take that out
24 of the search filter, in an attempt to address Moelis's
25 concerns, but, otherwise we have developed a search filer to

1 tightly capture Molycorp references.

2 We have offered to narrow Moelis's production to
3 just four custodians. We have reviewed Molycorp's board
4 minutes and there are four Moelis executives who attended
5 board meetings, regularly attended board meetings, provided
6 advise to the company, also provided advice to company
7 management and we believe that Moelis, the narrowest
8 production that would be appropriate for Moelis involves
9 those four Moelis executives who attended Molycorp board
10 meetings starting with some margin for safety. We basically
11 had gone back to them a month prior, to the beginning of the
12 month prior to the first board meeting we see a Moelis
13 executive attending and we said Moelis should search through
14 the documents of those four custodians for the periods of
15 time when the Molycorp minutes and board minutes indicate
16 those executives were advising the company.

17 Moelis's response, thus far, has been to say that
18 any review of internal communications for a period greater
19 than one to two weeks were be unduly burdensome and we simply
20 don't believe that this discovery exercise, given the
21 centrality of Moelis's involvement here, through the key
22 negotiations in 2014 and subsequently, that this discovery
23 can be limited to a one or two week period. That is, as we
24 understand it, that is the core of the dispute that we are
25 seeking from Your Honor an order directing that Moelis

1 conduct discovery with respect to internal and external
2 communications relating to Molycorp for each of these four
3 custodians beginning from the time period when the Molycorp
4 board minutes indicate that that custodian was involved in
5 advising the company.

6 THE COURT: For those search terms.

7 MR. WORTHINGTON: For the Molycorp search times.

8 THE COURT: Without MCP?

9 MR. WORTHINGTON: Correct and reserving the right
10 if additional search terms for reviewing documents or become
11 aware of additional searches that might be necessary to
12 identify relevant documents, we would have to re-open the
13 discussion.

14 THE COURT: Okay.

15 MR. WORTHINGTON: So with that I will reserve for
16 rebuttal.

17 THE COURT: Okay.

18 MR. WORTHINGTON: So with that, I will reserve for
19 rebuttal.

20 THE COURT: Okay.

21 UNIDENTIFIED SPEAKER: This is [indiscernible],
22 general counsel for Moelis. We have talking with UCC counsel
23 and agreed upon certain things to produce. I think he is
24 correct that the main concern we have was producing internal
25 e-mails and one of the main reasons for that is cost, but in

1 addition to that we are not sure that it's relevant as to
2 what our internal e-mails were. On the transaction, they are
3 significantly more numerous than our external e-mails.

4 In addition to that, the custodians that they
5 pick, well, let me start with the timeframe that they have
6 chosen. They selected a timeframe, effectively, for the two
7 main custodians from the beginning of 2014 through today,
8 which is almost two years. We think it's more appropriate to
9 be searching the period from when the Oak Tree proposal was
10 first made sometime in June through the closing of the Oak
11 Tree transaction in December. We actually were not the
12 company that advised their post-closing. They hired, I
13 think, Miller Buckfire at some point. I don't know if that
14 was late 2014 or early 2015. We actually pitched to become
15 that advisor, but were not selected.

16 So it's hard to imagine how our correspondence, we
17 can check e-mails for, you know, most of 2015 effectively.
18 The four custodians they picked, we agreed upon two of them,
19 Michael Sempt [*phonetic*] and Carl Deglammo [*phonetic*], who are
20 the two main people who work day to day on the transaction. The
21 two additional custodians they selected, one that did not attend
22 any board meetings until after the Oak Tree proposal was closed,
23 the Oak Tree transaction was closed. I was really, largely
24 involved in trying to pitch to win a restructuring assignment at
25 some point.

1 Then, the other individual, I think, attended two board meetings,
2 perhaps, in August of 2014, but was not central in the transaction.
3 So that goes to both the timeframe and the people selected.

4 Then, with regard to the main, I think, e-mails that
5 the UCC are looking for, are e-mails to Molycorp, which we have
6 agreed to produce and to Oak Tree to eight designated Oak Tree
7 people, which we would, hopefully, seek to try to narrow with UCC
8 counsel just for the reasons that Oak Tree counsel mentioned. Oak
9 Tree is a very active player in our business and it would be
10 expected that a number of our people would have correspondence with
11 a number of Oak Tree people on various other matters. I don't know
12 if that's the case with Mr. Sempt and Mr. Deglamo, but it certainly
13 would be with regard to Mr. Demont and Mr. Kline. So we are hoping
14 that of those eight, I think there were two that were very much day
15 to day and, maybe, there are two senior people, but there are a
16 number of junior people who seem less relevant.

17 Then, with regard to other external e-mails, I think it
18 would be burdensome on us to have to review, we have to review each
19 of these e-mails to determine whether or not, you know, even if it
20 refers to Molycorp, it is related to another confidential client
21 matter and cannot be produced, given our confidentiality
22 obligations who are the clients. So it is quite burdensome to
23 review these e-mails at our own cost. So, we would respectfully
24 request that with regard to other external e-mails, they be limited
25 to a senior person or two senior people at the other four bidders

1 that were involved, that submitted proposals, I think there are
2 four other bidders that submitted proposals, as opposed to just a
3 blanket search of e-mails referring to the list of search terms.

4 THE COURT: Okay.

5 MR. WORTHINGTON: If I could briefly respond to a few
6 of those points, Your Honor.

7 THE COURT: Yes.

8 MR. WORTHINGTON: With respect to external parties
9 beyond Molycorp and Oak Tree, we know from the board minutes and
10 from Moelis presentations that Moelis was reaching out to other
11 company creditors, it was reaching out to other market participants
12 concerning possible alternatives to the financing transactions
13 that, ultimately, went forward in 2014. We are not in a position,
14 right now, to know the universe of relevant external communications
15 that this Moelis team engaged in, certainly in 2014. Are
16 expectation is that there would be considerable relevant external
17 communication with alternate sources of funding and other lenders
18 to the company throughout the course of 2014, not simply
19 concentrated on the Oak Tree transaction

20 In addition, we see from the custodians who we have
21 asked for, we see them continuing to participate in board meetings
22 through October, November, December. January of 2015 is when we
23 first see Miller Buckfire here. As far as we can tell, and the
24 picture we have is very limited, we have asked for a full set of
25 the Moelis presentations to the company and the board, but have not

1 yet received them, but as far as we can tell, it appears that
2 Moelis, immediately after the Oak Tree transaction, continued to be
3 involved in advising the company as to its post-transaction capital
4 structure.

5 The adequacy of the company's capitalization, the
6 adequacy of its capital structure before and after the Oak Tree
7 transaction are all highly relevant to the Committees'
8 investigation. It would be overly narrow to say that Moelis's
9 relevant involvement here only focused on the negotiation of the
10 Oak Tree transaction. What is relevant about Moelis's role is its
11 role as an advisor to the company throughout this period in 2014.
12 With respect to internal communications, again, the internal views
13 of the Moelis bankers advising the company as to how realistic the
14 company's business plans were, how realistic its finance plans
15 were, all of that could be highly relevant and, in fact, would be
16 highly relevant.

17 THE COURT: Okay. Anything further, sir?

18 UNIDENTIFIED SPEAKER: No, Your Honor.

19 THE COURT: Okay. I will require production by Moelis,
20 subject to the following limitations. First, the time period will
21 be calendar year 2014. Second, the custodians will be the two
22 agreed to previously by Moelis. Third, it will apply to internal
23 and external communications without limitation, other than the
24 search terms limitation. So those two custodians for 2014, any
25 internal or external communications that give rise that get a hit

1 on any of the identified search terms will be producible.

2 MR. WORTHINGTON: Thank you, Your Honor.

3 THE COURT: Anything else? Do we need formal orders on
4 my rulings? I would hope not, but if so, if you would consult and
5 submit whatever you think you need under certification of counsel
6 that would be fine. Mr. Bowden, good evening.

7 MR. BOWDEN: Sorry, Your Honor, good evening. We will
8 consult and consider whether we need formal orders or not. Thank
9 you very much.

10 THE COURT: You're welcome. Anything else for today?
11 All right, thank you very much. We're adjourned. Have a pleasant
12 evening.

13 (Court Adjourned)

14

15 CERTIFICATE

16

17 I certify that the foregoing is a correct transcript from the
18 electronic sound recording of the proceedings in the above-
19 entitled matter.

20

21 /s/Mary Zajackowski
Mary Zajackowski, CET**D-531

August 18, 2015
Date

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